

From: [redacted]mailto:[redacted]@sinarmas-agri.com]
Sent: Tuesday, September 12, 2017 6:13 PM
To: CALLEJA CRESPO Daniel (ENV)
Cc: [redacted] (ENV); [redacted] (ENV); [redacted] (ENV);
[redacted] (ENV)
Subject: Kind request for a meeting during week 2-6OCT

Dear Mr Calleja-Crespo

With reference to my conversation today with your team member Ms [redacted] send you this email with a kind request for a meeting of our Managing Director Sustainability and myself with you in the **week of 2-6 October**. Our company is called Sinar Mas Agri, listed as GAR, Golden Agri Resources, the world's second largest palm oil producer, Indonesia's largest.

On 2 October our MD Sustainability Mr Agus Purnomo will attend the EC Environment Validation Seminar on a study that consultants undertook on the impacts of Palm Oil and Sustainability Standards. Mr Purnomo was Indonesia's WWF Country Director and the President's Adviser on Climate Change. With Greenpeace Sinar Mas developed the now widely acknowledged and duplicated High Carbon Stock (HCS) tool to identify in and around plantation areas forest areas that need to be preserved. And with TFT (The Forest Trust) we worked on a Free & Prior Informed Consent (FPIC) approach that we further developed into a Rural Participatory Mapping tool to cooperate with local communities and authorities on how to effectively conserve and protect conservation areas, as well as support local economy and income diversification. These two tools and many others form part of our Social & Environmental Policy. Finally, since 2010 we do not develop plantations on peat land and we are retreating from peat - again together with the local communities concerned in order to ensure sustained income for them (with German GIZ we discuss a similar project).

In August we presented our Sustainability Report to the Ambassador of the European Union in Jakarta, which was attended by a dozen other European embassies. To give you a few other telling examples of our achievements: our GHG emissions' calculations have been verified by Ernst & Young to help us make a baseline Carbon Footprint as a foundation for reducing that footprint. And we have long-term partnerships with Cambridge University and CIRAD (France's Government environmental advisers) to optimise bio-diversity, organic pest control and organic fertiliser in order to minimise the use of insecticides, pesticides and ensure long-term natural soil fertility. Such bio-diverse, organic farming also contributes to maximising carbon sequestration. And we by traditional means developed a new seed that will bring our average yield from 5 to 10 tonnes of Crude Palm Oil (CPO) per hectare per year, which we do by also integrating smallholder farmers, making further land expansion (and the risk of deforestation) unnecessary. By comparison, other vegetable oil crops have an average yield of about half a tonne (pHA pY) while requiring many times more fertilisers, insecticides and fertilisers. Finally, we are the only palm oil company - partner of Dr. Biruté (of OFI), to protect and release orangutans, who also train us on conflict avoidance in plantation areas.

Dear Mr Calleja-Crespo, in view of all these initiatives and the current priorities of (1) the Paris Agreement Implementation, (2) the United Nations Sustainable Development Goals, (3)

the EU's reform of its Agricultural Policy and energy Framework and (4) the negotiations on a comprehensive partnership with Indonesia (including Free Trade in Certified Sustainable Goods), we would like to have the opportunity to speak with you about our commitment, operations and initiatives, and listen to your concerns and the opportunities you see for cooperation. We think that Europe and Indonesia (within the ASEAN region) have a unique opportunity now to together build an Innovative, Technology-based Forestry and Agricultural sector that ensures Food Security, Inclusive Equitable Growth (thus poverty alleviation) and Nature Conservation.

Looking forward to your response and to possibly meet with you shortly, I remain

Yours sincerely

European Stakeholder Engagement Manager

<http://www.sinarmas.com/en/agribusiness-and-food.html> <https://goldenagri.com.sg/>

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