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Cc: DELEGATION JAPAN TRADE LIST
Subject: EFPIA Japan meeting reports 20 October and 23 October

FYI
 Art. 4.1(b)

On 20 October 2017 Delegation's Trade section met EFPIA Japan
 (Mr. Collier, Director General and Mr. Saito, Secretary General).

Art. 4.1(b)

- [REDACTED]
- Collier introduced EFPIA Japan's organisation. The current president will continue for 2018 but the secretariat will move to highly likely to Nova Nordisk, which is a company of the current president. The new members of the secretariat will be announced before the Annual General Assembly in December.
- Collier informed DEL of the EFPIA Day programme: breakfast meeting with Diet members, meeting with MHLW Minister (tbc), lunch with senior members of MHLW, media seminar and EFPIA Day reception at DEL.
- For the media seminar, EFPIA Japan chairman Dr Bech will mainly speak on pricing issue especially on continuation of price maintenance premium for innovative drugs, Health Technology Assessment (HTA) which will be launched in April 2018 and the importance of future stability. Mr Tellier, President-elect of the board of EFPIA will speak on PASE (Patient Advocacy Support by EFPIA Japan) programme and announce the award winners. This year total 29 groups applied for this program. The "Grand Award" has been given to two groups, and the "Honour Award" has been given to three groups. Europe is advanced in the area of partnerships with patient groups to reflect their opinions to the drug development.
- EFPIA Japan's reception on 1 November starts at 18:30 at the Delegation. The opening ceremony is scheduled to last less than 30 minutes. Programme will be: 1) FF opening remark (about 5min); 2) EFPIA Japan chairman Bech's speech; 3) Speech of Mr Terrier, President-elect of the board of EFPIA and 4) Kanpai speech of the Japanese senior guest (highly likely PMDA Director General Kondo).

Art. 4.2

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Art. 4.1(b)

On 23rd October 2017 Delegation's Trade section met representatives of EFPIA Japan (Vice Chairman Fauchet, Secretary General Saito).

This meeting was a follow up to the meeting of 20th in which mainly the EFPIA day reception was discussed.

The main points raised by EFPIA Japan were the following:

- Regarding the EPA, EFPIA Japan welcomes the overall agreement in principle, noting that they do not, however, have full information about the practical outcome of the agreement for their sector yet and have not started assessing its impact.

Out of scope

- In case needed, EFPIA Japan is ready to give further input for the negotiations.

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The Delegation made the following points:

Out of scope

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the conclusion of all elements (not linked to pharmaceuticals) would take place by the end of the year and all parties are keen on securing fast ratification.

Out of scope

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- While the outcome may not address all concerns by the industry, it is a major step forward.
- As for the detailed briefing, this can take place once the negotiations have been concluded, probably at the beginning of 2018. Also, the NTM related documents need to have been first presented to Member States in Brussels.