

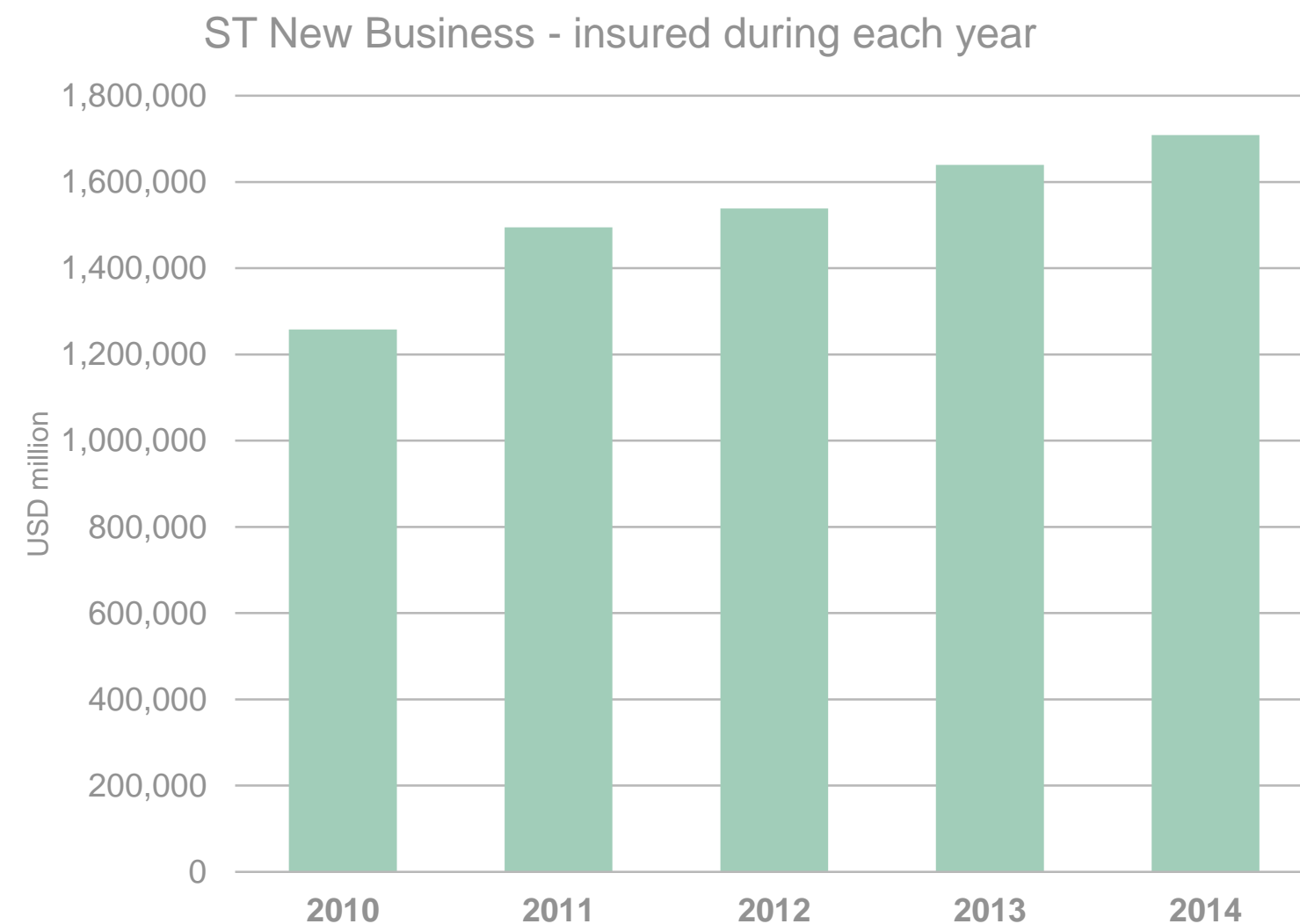
**berneunion** 

**STATISTICS**

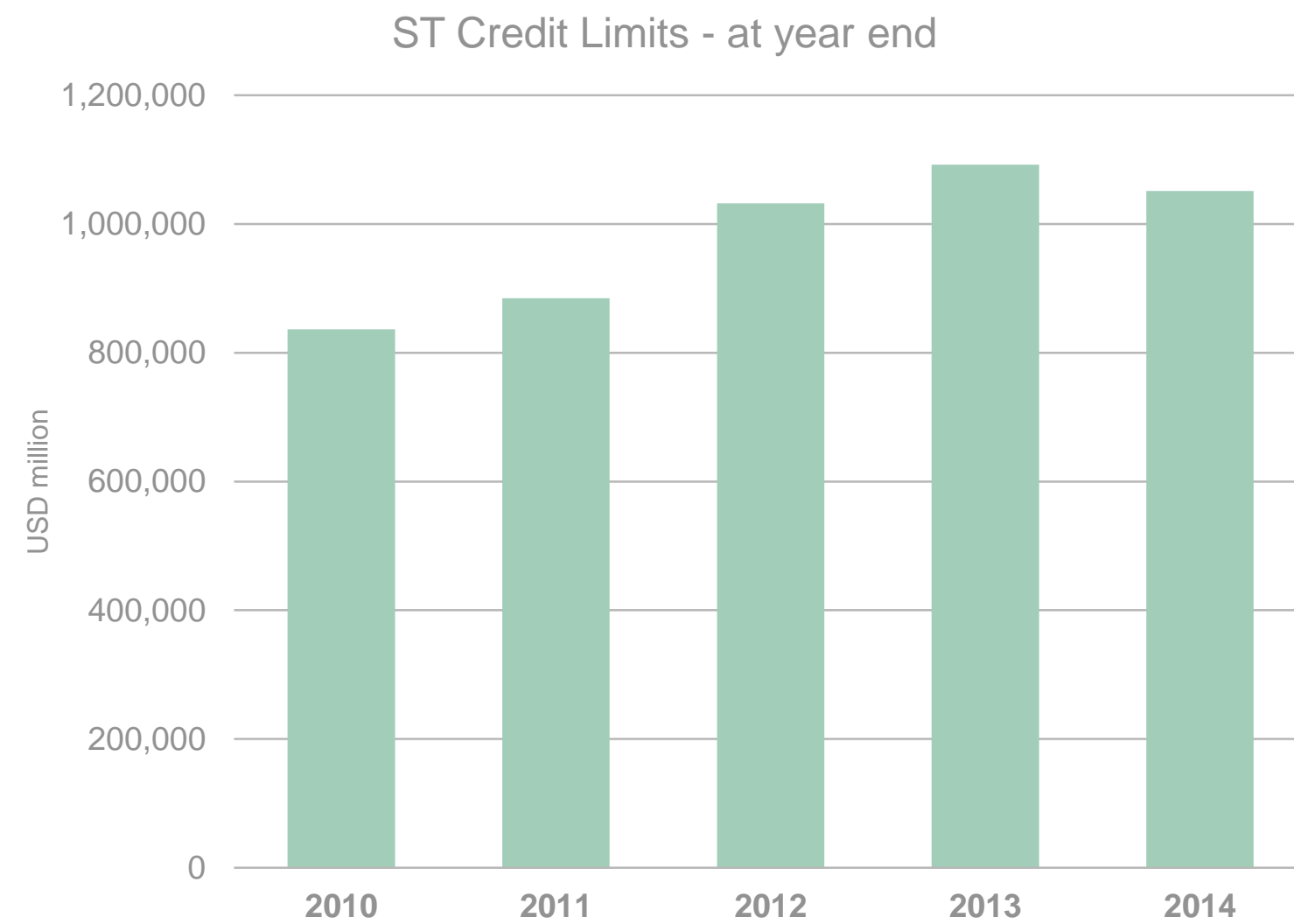
**2010-2014**



SHORT TERM EXPORT CREDIT  
INSURANCE

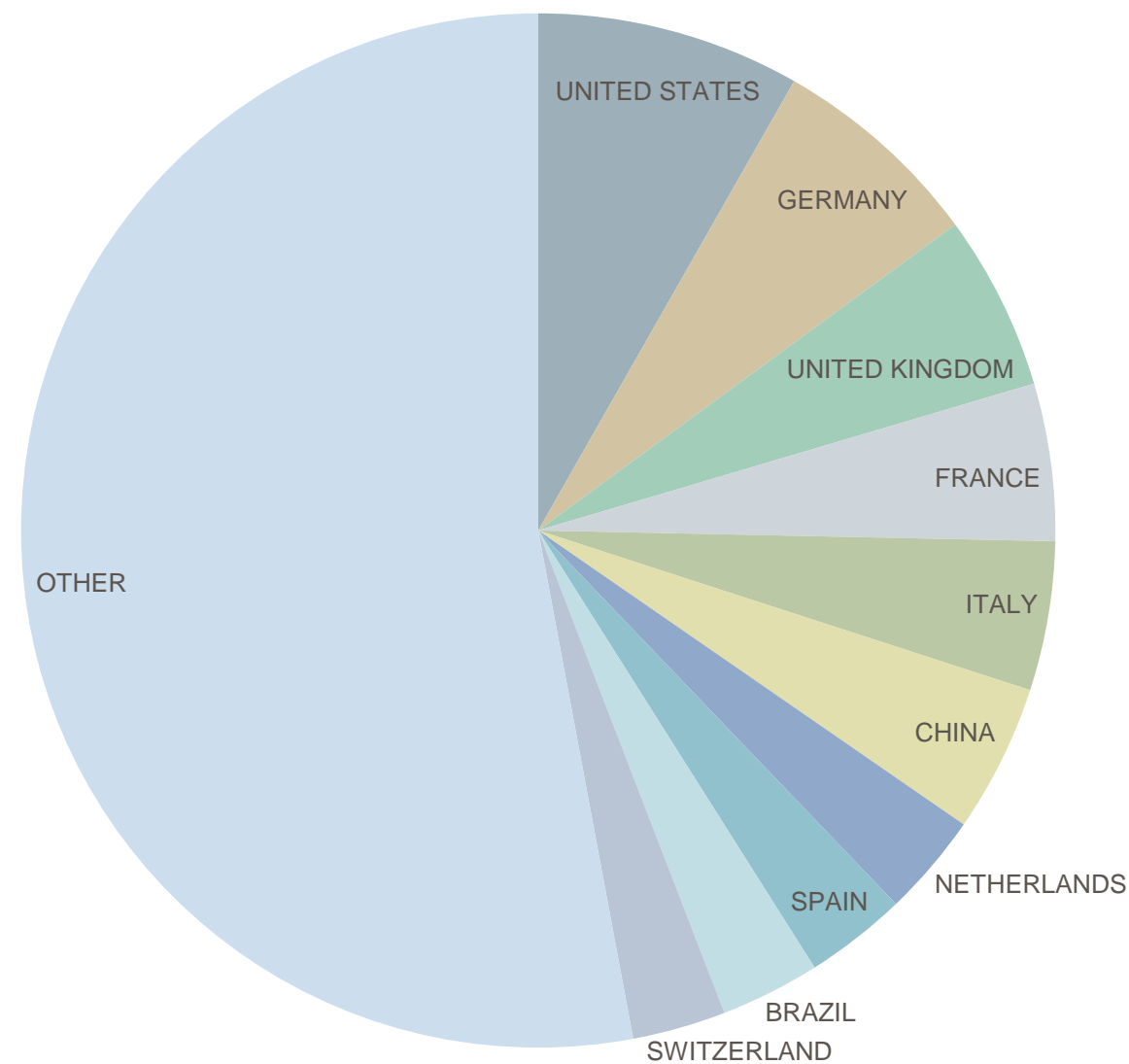


|      |                                  |
|------|----------------------------------|
|      | all figures given in USD Million |
| 2010 | 1,257,794                        |
| 2011 | 1,495,227                        |
| 2012 | 1,538,609                        |
| 2013 | 1,639,743                        |
| 2014 | 1,709,246                        |

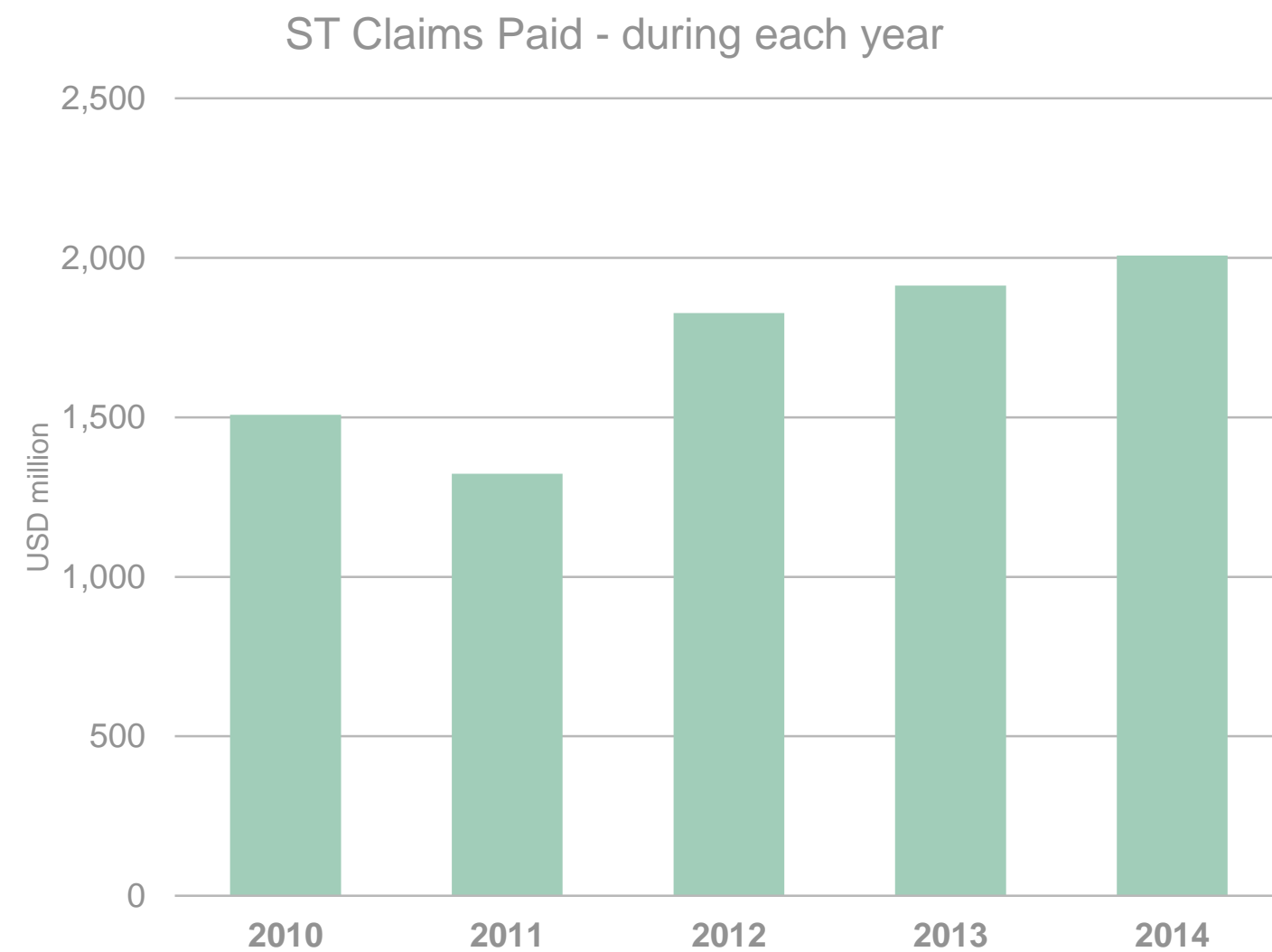


|      |                                  |
|------|----------------------------------|
|      | all figures given in USD Million |
| 2010 | 836,573                          |
| 2011 | 884,662                          |
| 2012 | 1,032,223                        |
| 2013 | 1,092,130                        |
| 2014 | 1,051,470                        |

ST Credit Limits 2014  
Top 10 Countries

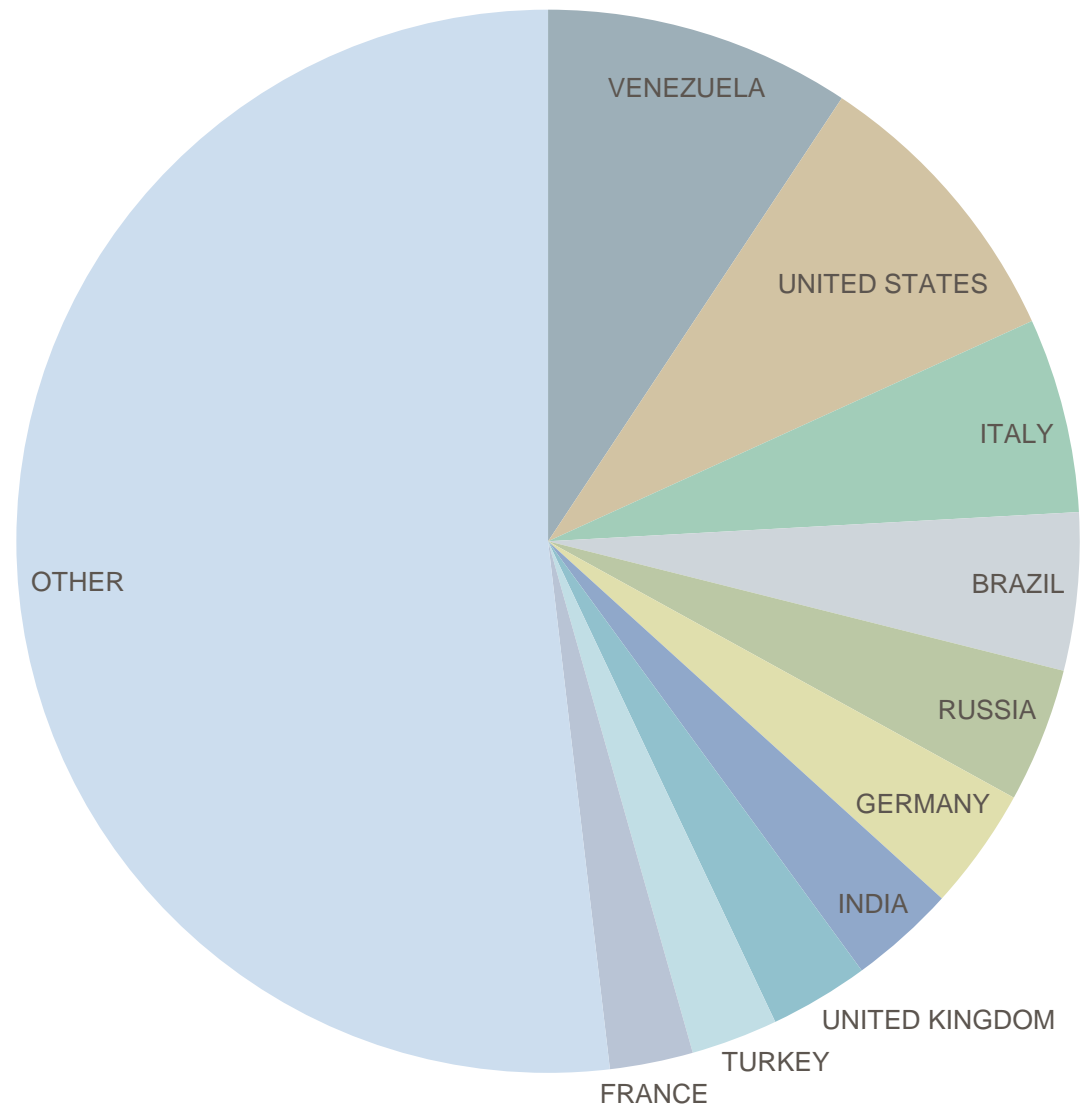


|                                  |         |         |   |
|----------------------------------|---------|---------|---|
| all figures given in USD Million | 2013    | 2014    |   |
| UNITED STATES                    | 79,128  | 81,215  | ↗ |
| GERMANY                          | 71,448  | 65,910  | ↘ |
| UNITED KINGDOM                   | 54,783  | 54,095  | ↘ |
| FRANCE                           | 51,547  | 48,438  | ↘ |
| ITALY                            | 49,011  | 45,969  | ↘ |
| CHINA                            | 45,851  | 45,611  | → |
| NETHERLANDS                      | 31,230  | 31,737  | ↗ |
| SPAIN                            | 32,289  | 31,364  | ↘ |
| BRAZIL                           | 30,071  | 30,665  | ↗ |
| SWITZERLAND                      | 31,202  | 28,780  | ↘ |
| OTHER                            | 552,532 | 521,766 | ↘ |

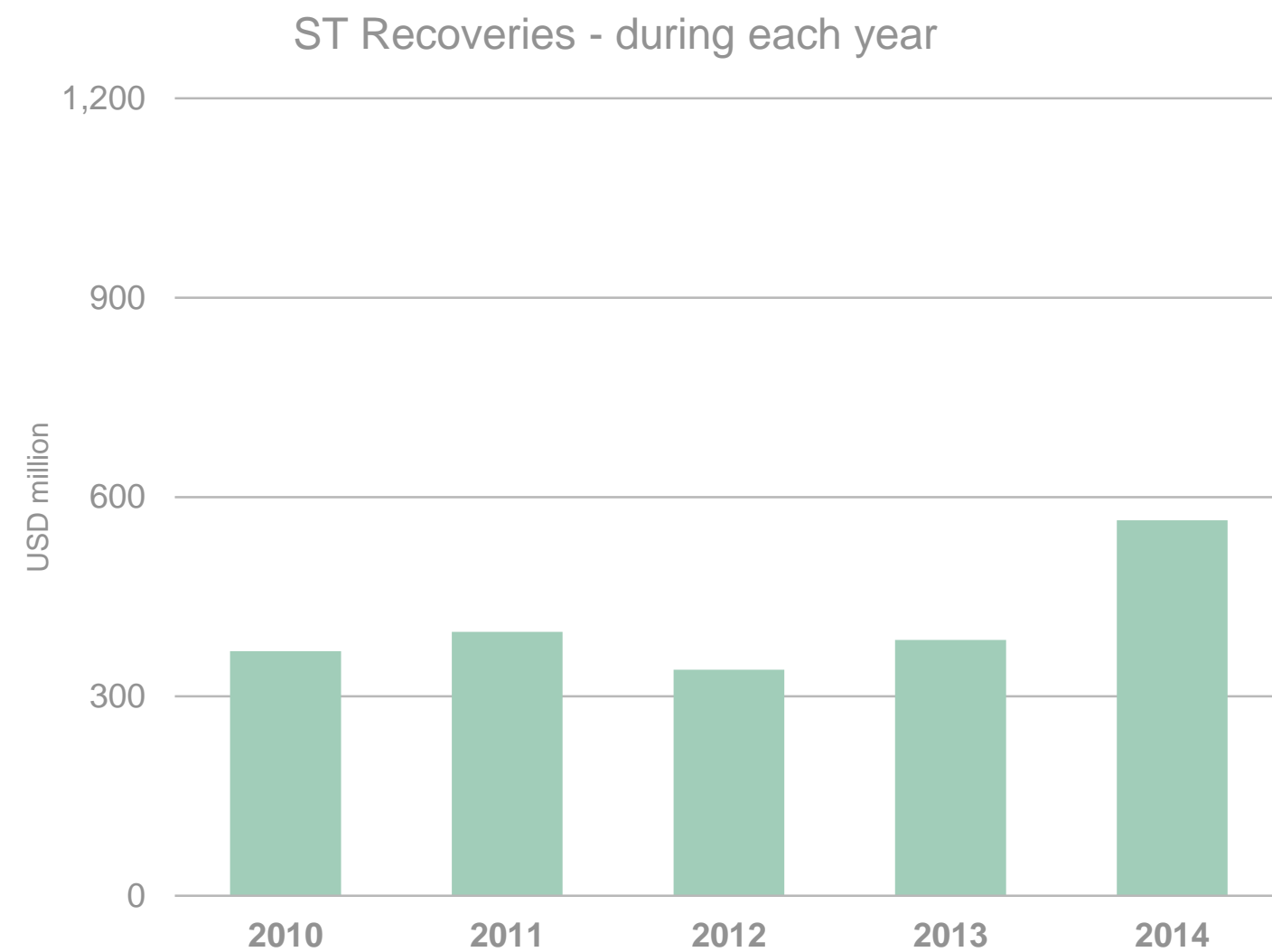


|      |                                  |
|------|----------------------------------|
|      | all figures given in USD Million |
| 2010 | 1,508                            |
| 2011 | 1,323                            |
| 2012 | 1,827                            |
| 2013 | 1,913                            |
| 2014 | 2,007                            |

ST Claims Paid 2014  
Top 10 Countries



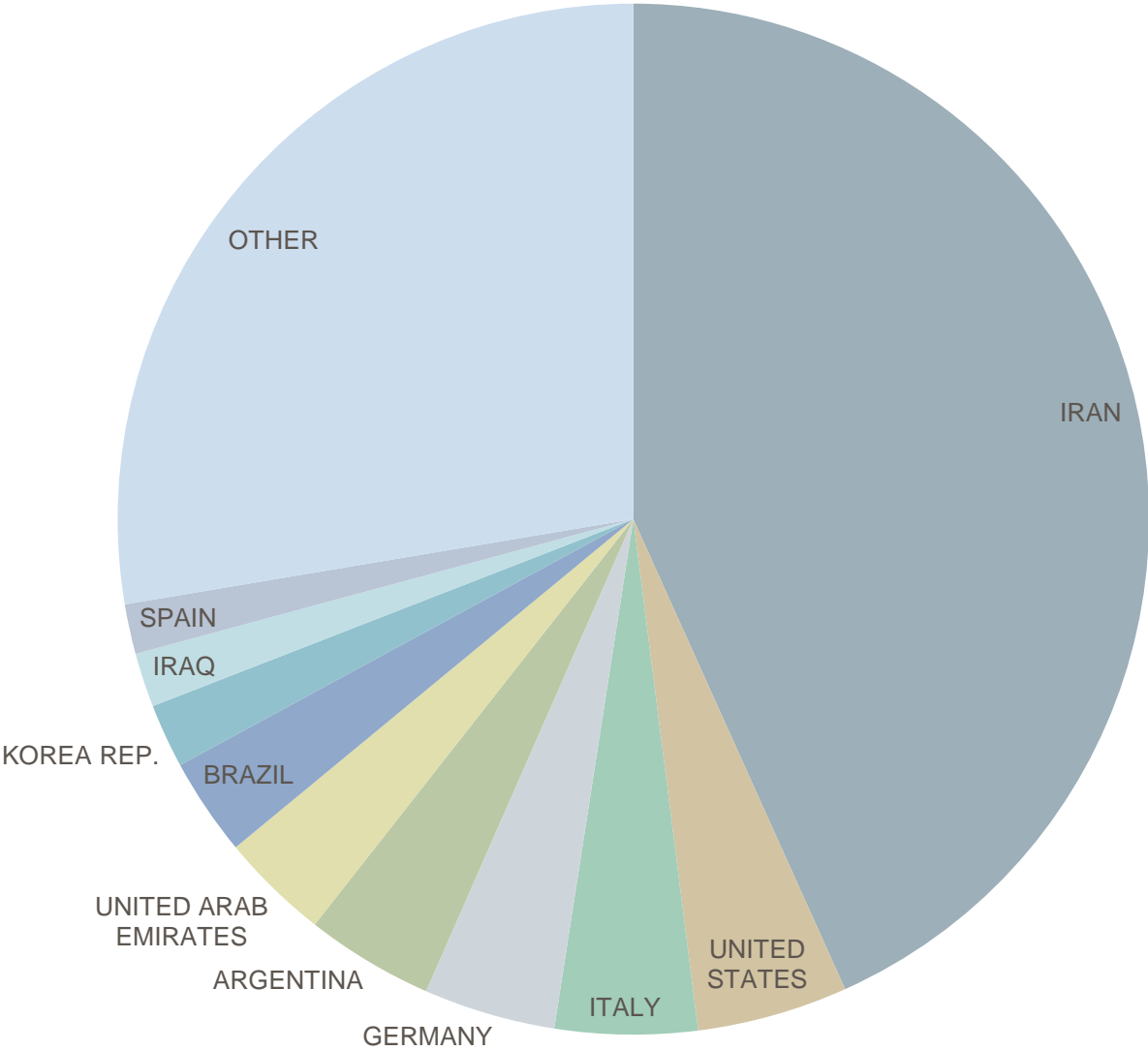
| all figures given in USD Million | 2013 | 2014 |     |
|----------------------------------|------|------|-----|
| VENEZUELA                        | 17   | 173  | ↗↗↗ |
| UNITED STATES                    | 145  | 165  | ↗   |
| ITALY                            | 186  | 110  | ↘   |
| BRAZIL                           | 143  | 89   | ↘   |
| RUSSIA                           | 40   | 76   | ↗↗↗ |
| GERMANY                          | 100  | 69   | ↘   |
| INDIA                            | 50   | 60   | ↗   |
| UNITED KINGDOM                   | 62   | 56   | ↘   |
| TURKEY                           | 23   | 49   | ↗↗↗ |
| FRANCE                           | 33   | 47   | ↗   |
| OTHER                            | 928  | 963  | →   |



|      |                                  |
|------|----------------------------------|
|      | all figures given in USD Million |
| 2010 | 368                              |
| 2011 | 397                              |
| 2012 | 340                              |
| 2013 | 385                              |
| 2014 | 565                              |



ST Recoveries 2014  
Top 10 Countries

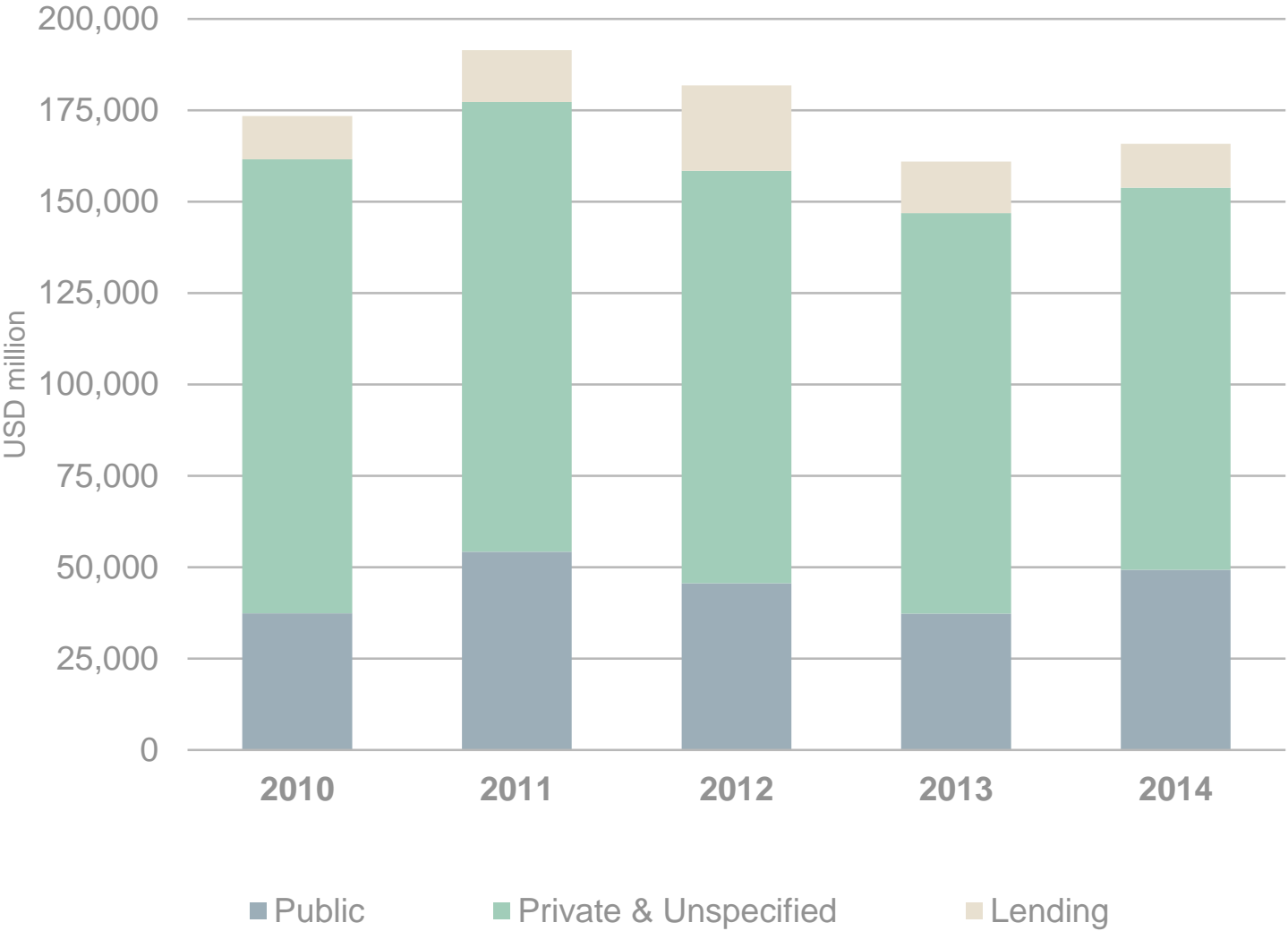


| all figures given in USD Million | 2013 | 2014 |    |
|----------------------------------|------|------|----|
| IRAN                             | 55   | 224  | ↗↗ |
| UNITED STATES                    | 38   | 25   | ↘  |
| ITALY                            | 29   | 23   | ↘  |
| GERMANY                          | 23   | 21   | →  |
| ARGENTINA                        | 15   | 21   | ↗  |
| UNITED ARAB EMIRATES             | 6    | 18   | ↗↗ |
| BRAZIL                           | 10   | 16   | ↗↗ |
| KOREA REP.                       | 4    | 10   | ↗↗ |
| IRAQ                             | 11   | 9    | ↘  |
| SPAIN                            | 11   | 8    | ↘  |
| OTHER                            | 136  | 143  | →  |



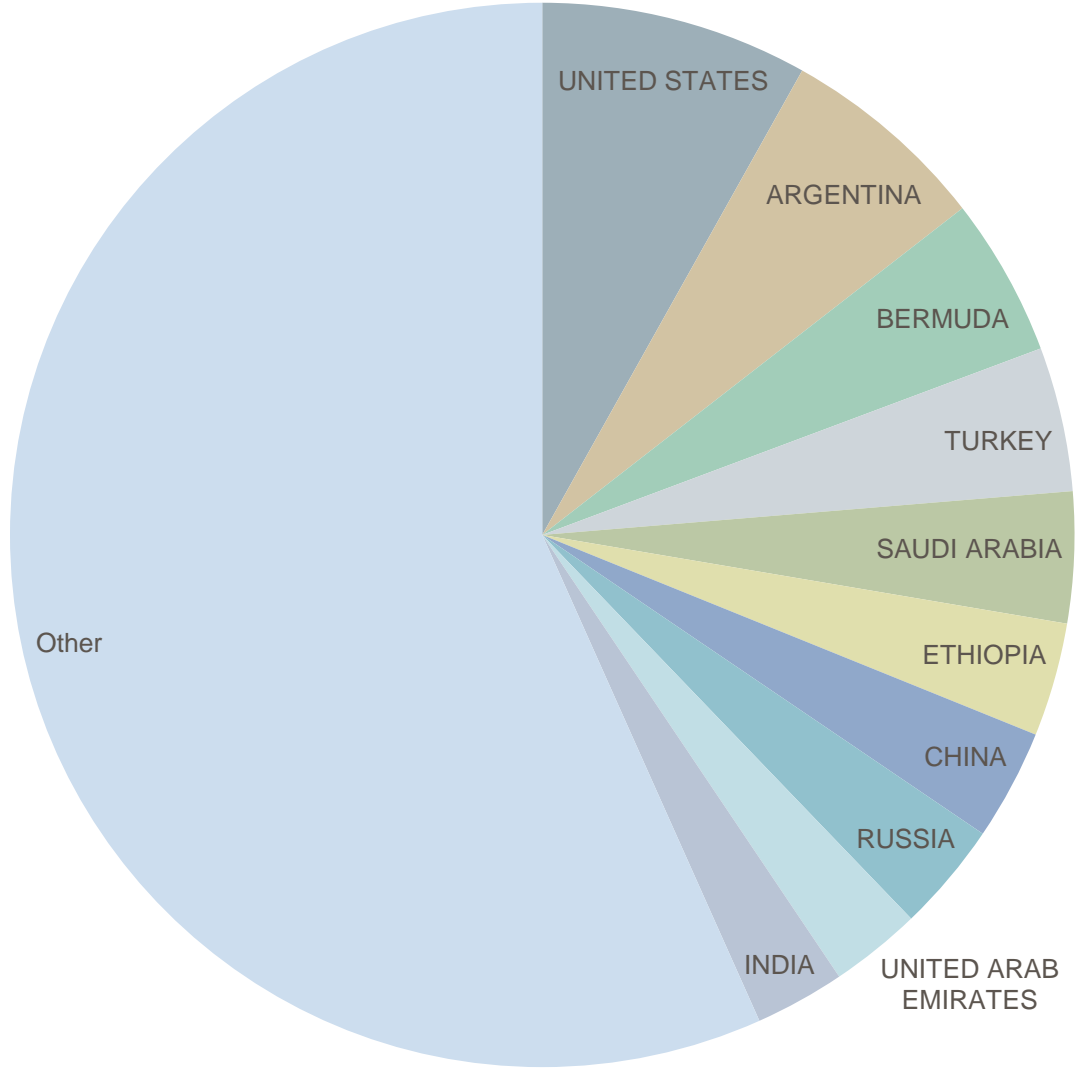
MEDIUM/LONG TERM EXPORT  
CREDIT INSURANCE AND  
LENDING

MLT New Business - insured during each year

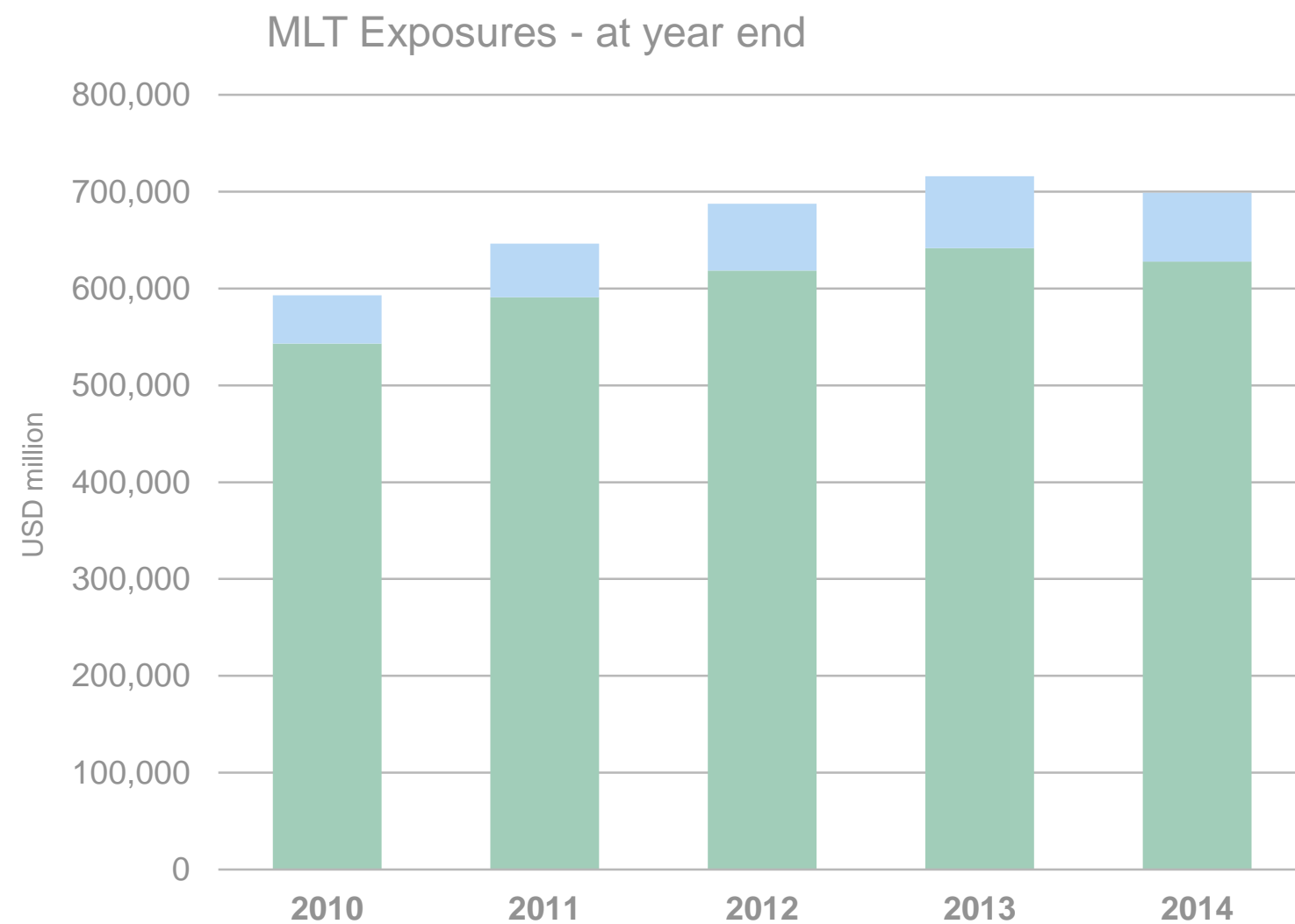


|                                     |         |         |         |         |         |
|-------------------------------------|---------|---------|---------|---------|---------|
| all figures given<br>in USD Million | 2010    | 2011    | 2012    | 2013    | 2014    |
| Public                              | 37,372  | 54,206  | 45,610  | 37,284  | 49,268  |
| Private &<br>Unspecifie<br>d        | 124,158 | 123,032 | 112,800 | 109,538 | 104,563 |
| Lending                             | 11,864  | 14,190  | 23,397  | 14,079  | 11,964  |
| Total                               | 173,393 | 191,428 | 181,808 | 160,901 | 165,795 |

MLT New Business 2014  
Top 10 Countries

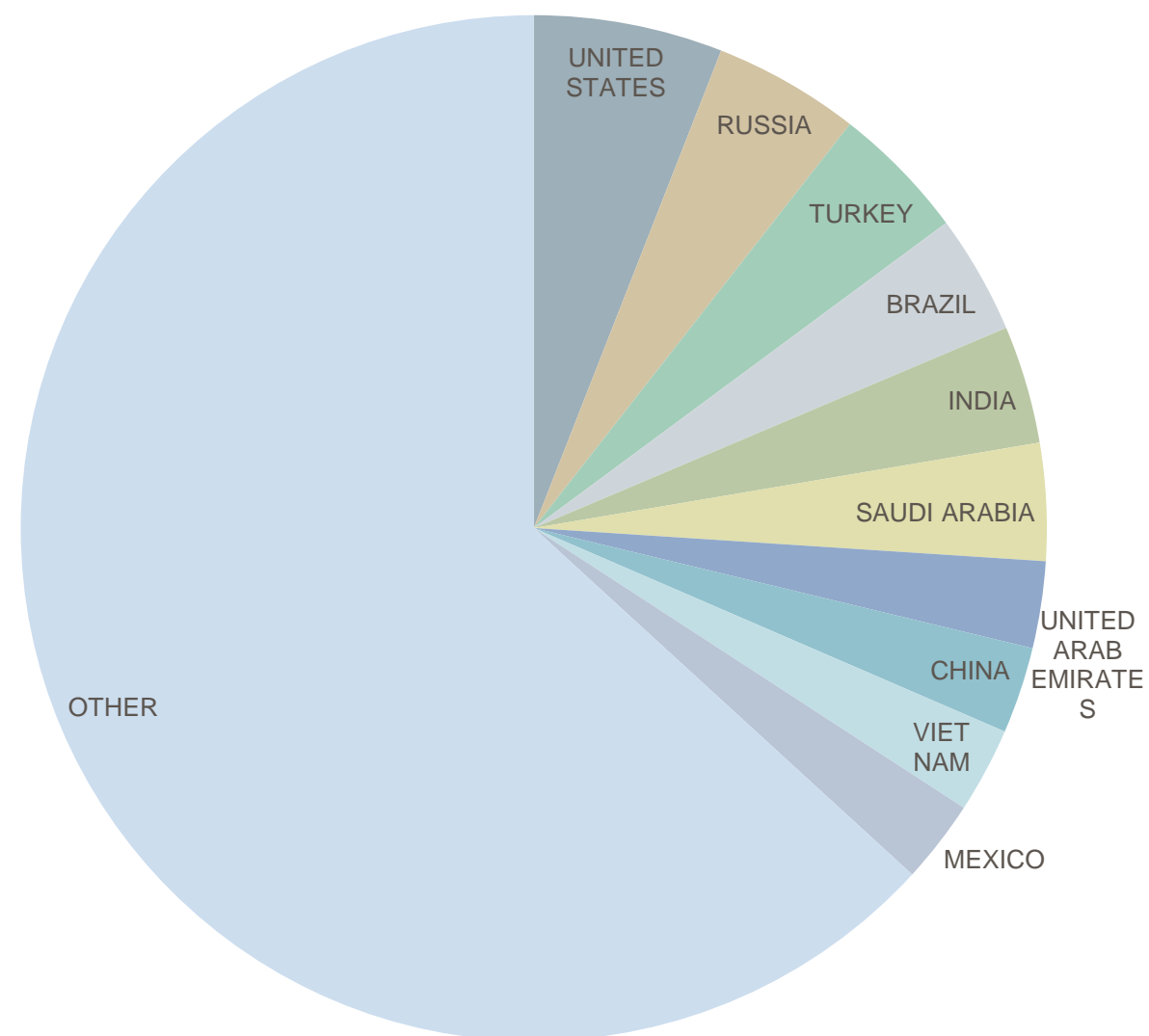


| all figures given in USD Million | 2013    | 2014   |    |
|----------------------------------|---------|--------|----|
| UNITED STATES                    | 10,670  | 13,229 | ↗  |
| ARGENTINA                        | 377     | 10,417 | ↗↗ |
| BERMUDA                          | 2,506   | 7,899  | ↗↗ |
| TURKEY                           | 7,716   | 7,160  | →  |
| CHINA                            | 4,345   | 6,762  | ↗↗ |
| SAUDI ARABIA                     | 6,284   | 6,512  | →  |
| ETHIOPIA                         | 1,536   | 5,659  | ↗↗ |
| RUSSIA                           | 6,820   | 5,450  | ↘  |
| UNITED ARAB EMIRATES             | 3,594   | 4,533  | ↗  |
| INDIA                            | 4,609   | 4,474  | →  |
| OTHER                            | 111,468 | 92,501 | ↘  |

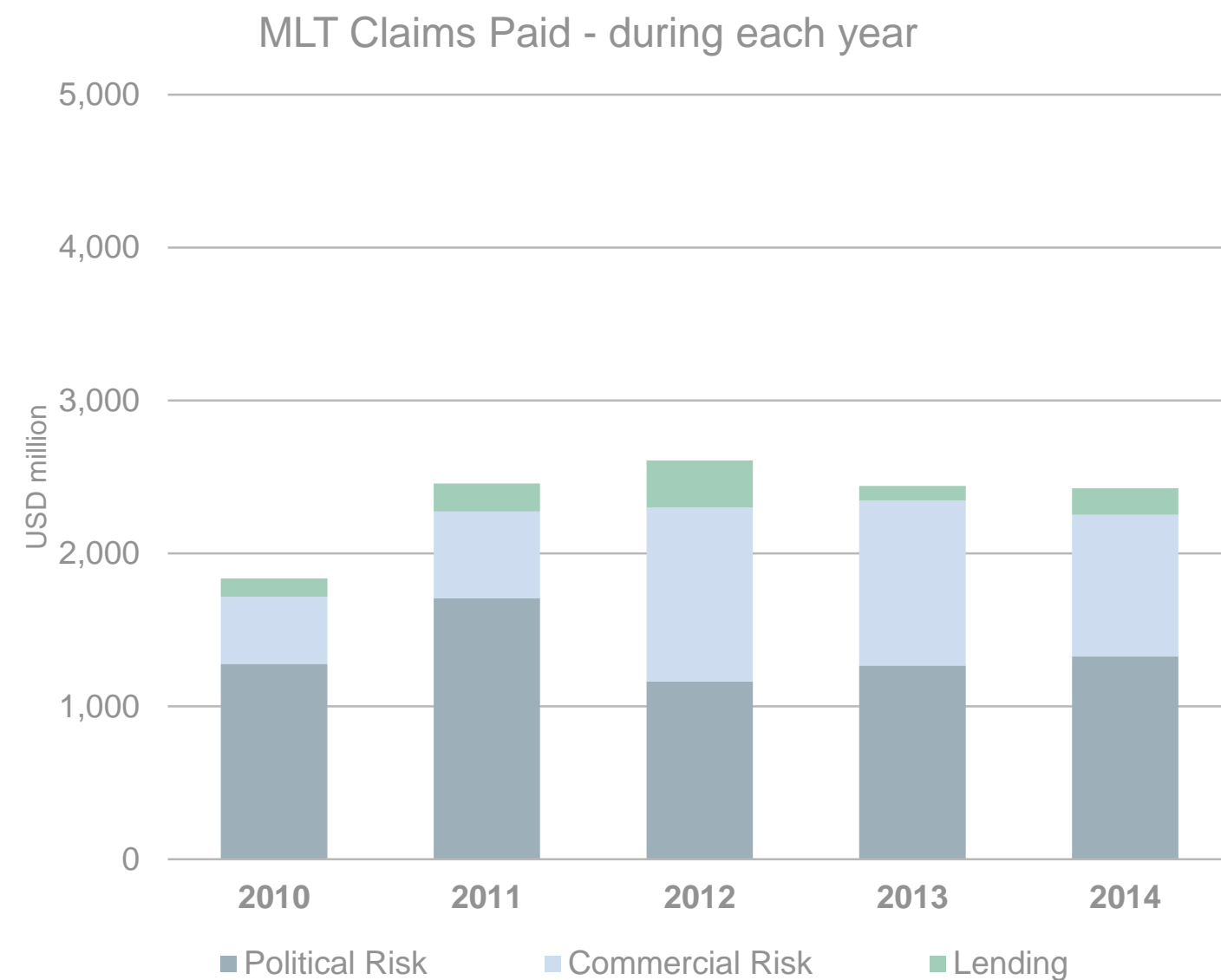


| all figures given in USD<br>Million | 2010    | 2011    | 2012    | 2013    | 2014    |
|-------------------------------------|---------|---------|---------|---------|---------|
| INSURANCE                           | 543,301 | 591,053 | 618,463 | 641,782 | 627,805 |
| LENDING                             | 49,788  | 55,320  | 69,216  | 74,270  | 71,048  |
| TOTAL                               | 593,089 | 646,373 | 687,679 | 716,052 | 698,853 |

MLT Exposure 2014  
Top 10 Countries

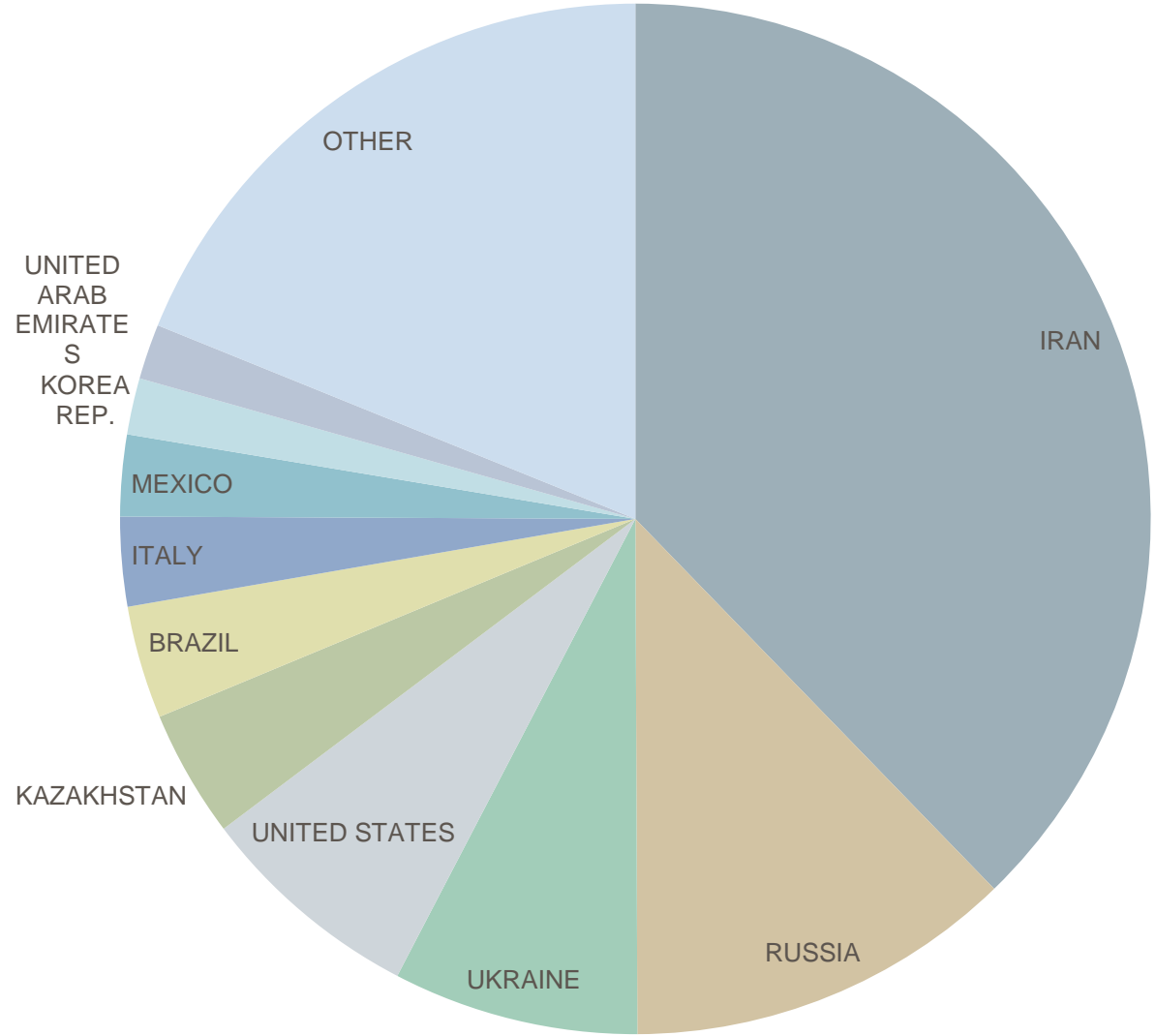


| all figures given in USD Million | 2013    | 2014    |   |
|----------------------------------|---------|---------|---|
| UNITED STATES                    | 43,413  | 41,186  | → |
| RUSSIA                           | 38,883  | 31,955  | ↘ |
| TURKEY                           | 30,582  | 29,713  | → |
| BRAZIL                           | 27,004  | 26,044  | → |
| INDIA                            | 28,782  | 25,711  | ↘ |
| SAUDI ARABIA                     | 24,834  | 25,604  | → |
| UNITED ARAB EMIRATES             | 19,843  | 18,927  | → |
| CHINA                            | 19,046  | 18,881  | → |
| VIET NAM                         | 20,537  | 18,616  | → |
| MEXICO                           | 18,394  | 18,131  | → |
| OTHER                            | 438,076 | 437,509 | → |



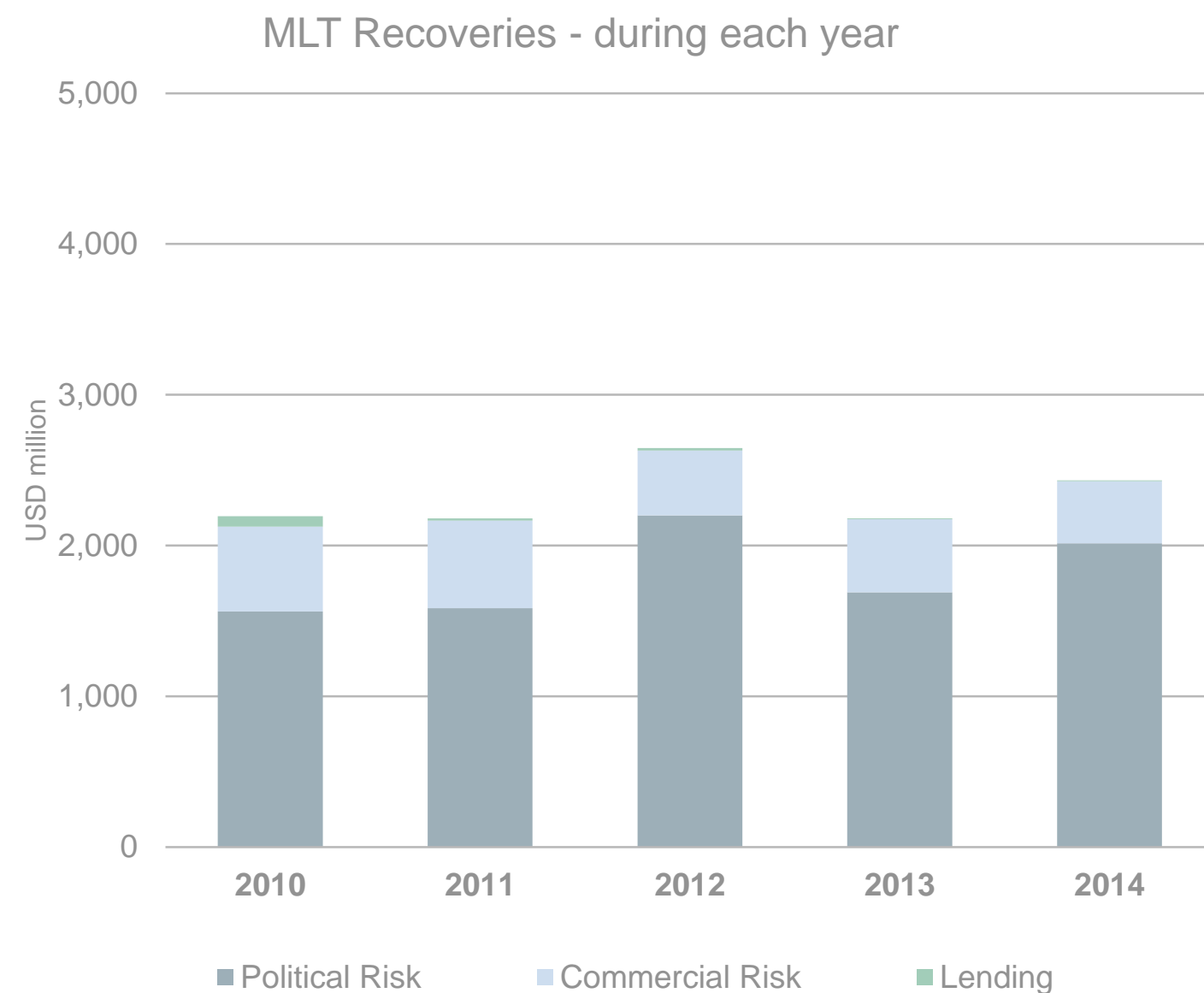
| all figures given in<br>USD Million | 2010  | 2011  | 2012  | 2013  | 2014  |
|-------------------------------------|-------|-------|-------|-------|-------|
| Political Risk                      | 1,277 | 1,708 | 1,163 | 1,267 | 1,327 |
| Commercial Risk                     | 439   | 566   | 1,136 | 1,077 | 926   |
| Lending                             | 119   | 183   | 309   | 95    | 174   |
| Total                               | 1,836 | 2,457 | 2,608 | 2,440 | 2,427 |

MLT Claims Paid 2014  
Top 10 Countries



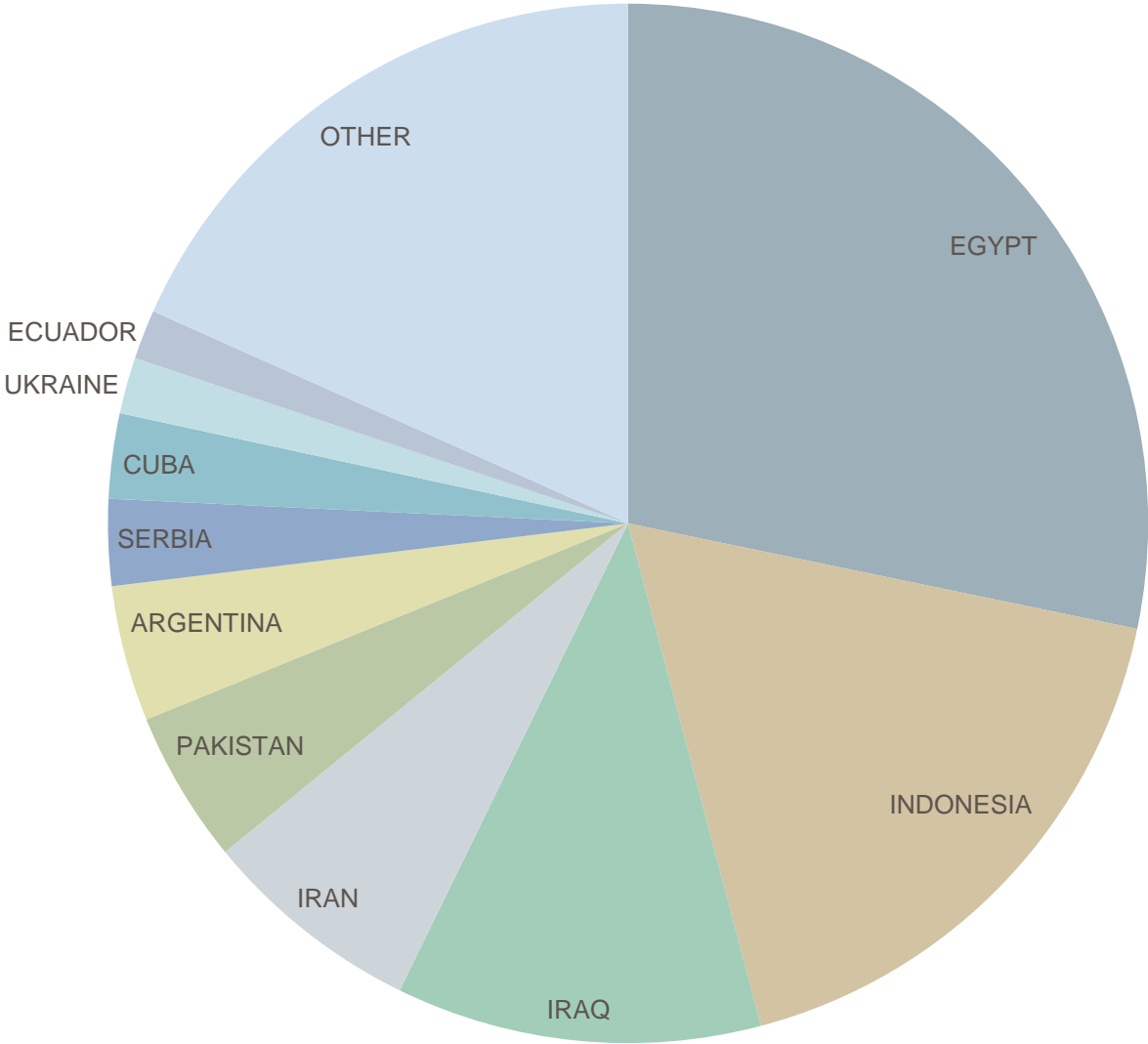
| all figures given in USD Million | 2013 | 2014 |    |
|----------------------------------|------|------|----|
| IRAN                             | 871  | 916  | →  |
| RUSSIA                           | 64   | 296  | ↗↗ |
| UKRAINE                          | 113  | 187  | ↗↗ |
| UNITED STATES                    | 38   | 172  | ↗↗ |
| KAZAKHSTAN                       | 35   | 97   | ↗↗ |
| BRAZIL                           | 98   | 86   | ↘  |
| ITALY                            | 16   | 68   | ↗↗ |
| MEXICO                           | 53   | 62   | ↗  |
| KOREA REP.                       | 28   | 43   | ↗↗ |
| UNITED ARAB EMIRATES             | 178  | 42   | ↘↘ |
| OTHER                            | 935  | 458  | ↘↘ |





| all figures given in USD Million | 2010  | 2011  | 2012  | 2013  | 2014  |
|----------------------------------|-------|-------|-------|-------|-------|
| Political Risk                   | 1,562 | 1,584 | 2,200 | 1,689 | 2,014 |
| Commercial Risk                  | 563   | 582   | 431   | 485   | 413   |
| Lending                          | 69    | 13    | 15    | 6     | 5     |
| Total                            | 2,194 | 2,179 | 2,646 | 2,180 | 2,432 |

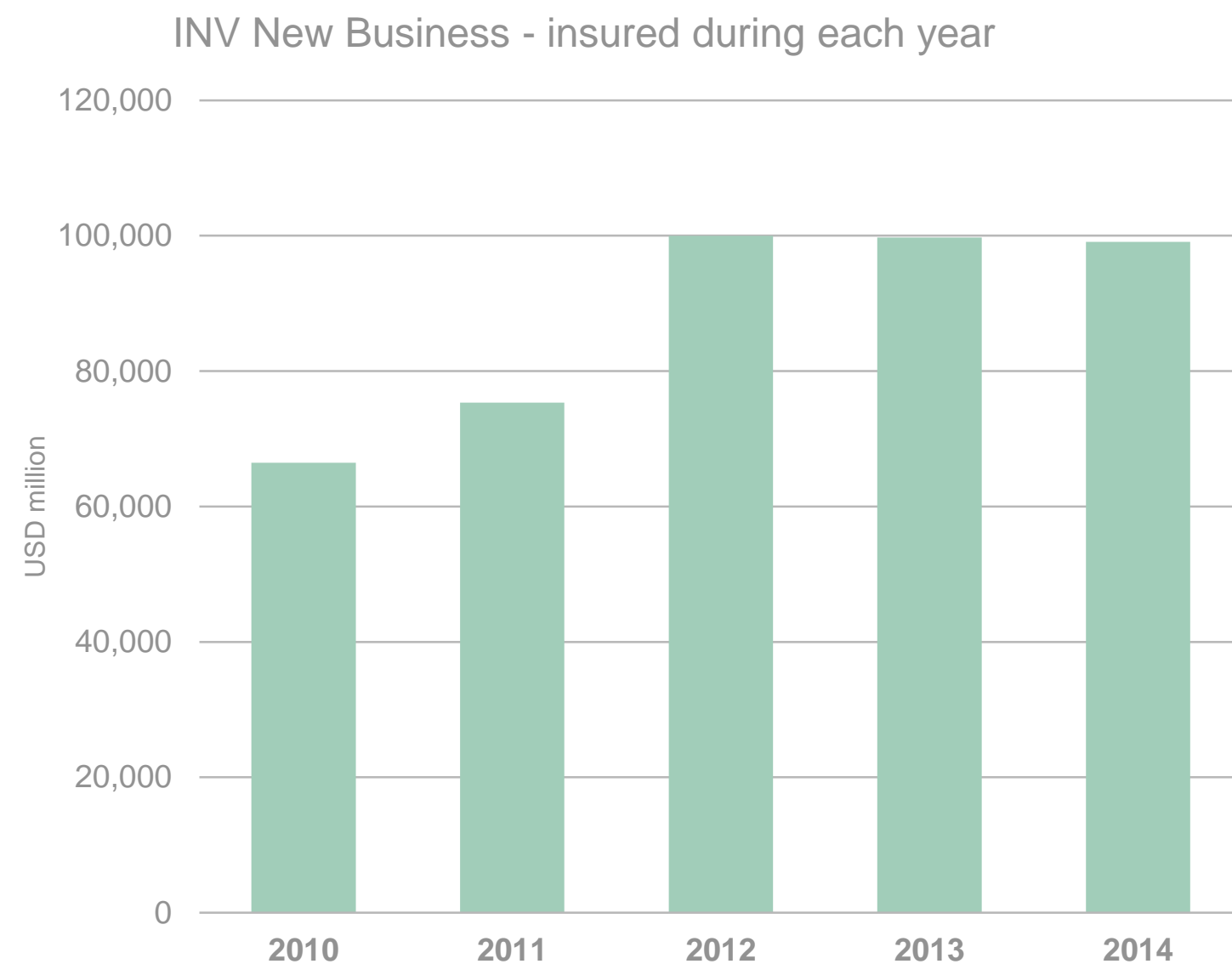
MLT Recoveries 2014  
Top 10 Countries



|                                  |      |      |    |
|----------------------------------|------|------|----|
| all figures given in USD Million | 2013 | 2014 |    |
| EGYPT                            | 432  | 662  | ↗↗ |
| INDONESIA                        | 437  | 413  | →  |
| IRAQ                             | 265  | 266  | →  |
| IRAN                             | 118  | 161  | ↗  |
| PAKISTAN                         | 150  | 111  | ↘  |
| ARGENTINA                        | 4    | 99   | ↗↗ |
| SERBIA                           | 68   | 63   | →  |
| CUBA                             | 16   | 62   | ↗↗ |
| UKRAINE                          | 31   | 41   | ↗  |
| ECUADOR                          | 34   | 36   | →  |
| OTHER                            | 544  | 429  | ↘  |

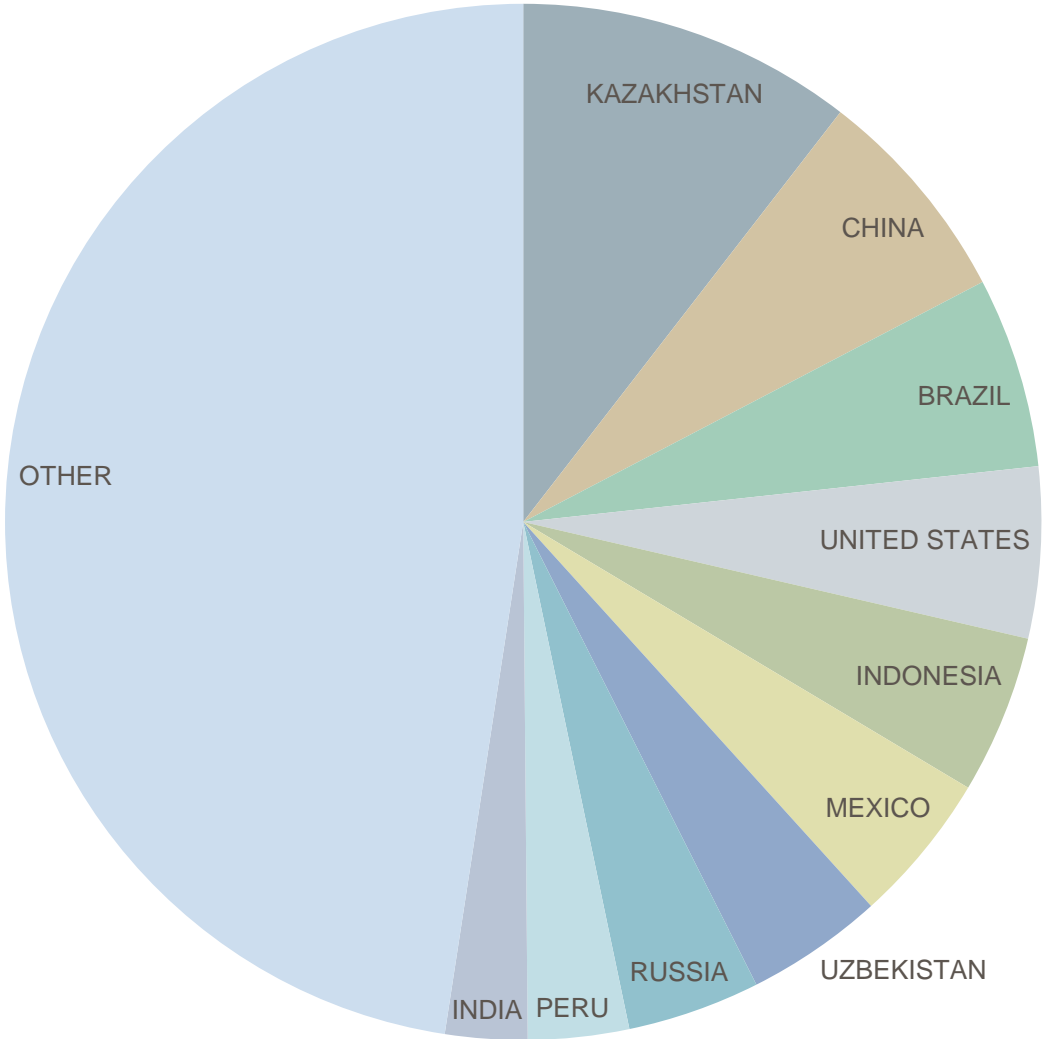
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INVESTMENT INSURANCE

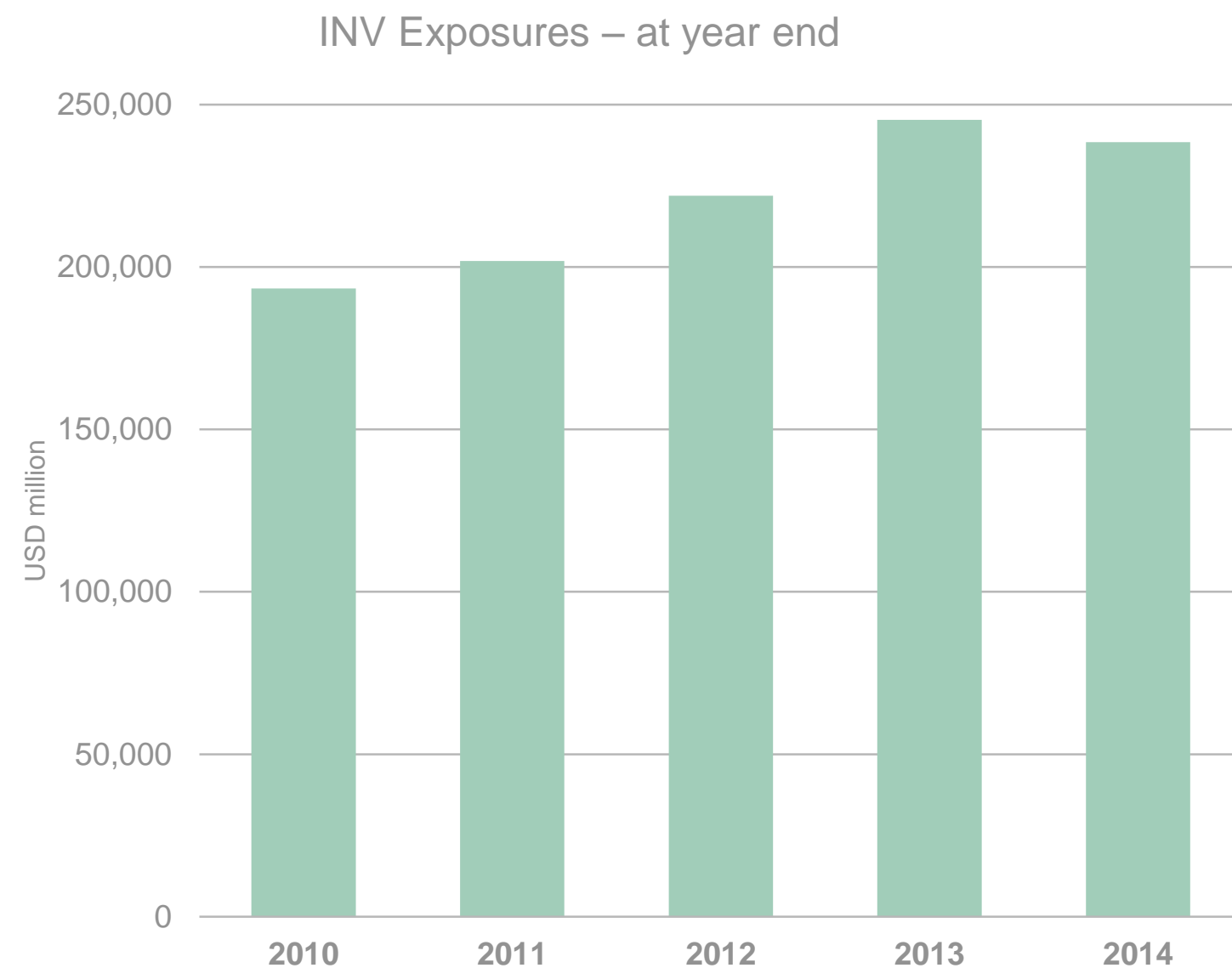


|      |                                  |
|------|----------------------------------|
|      | all figures given in USD Million |
| 2010 | 66,472                           |
| 2011 | 75,328                           |
| 2012 | 99,972                           |
| 2013 | 99,745                           |
| 2014 | 99,082                           |

INV New Business 2014  
Top 10 Countries

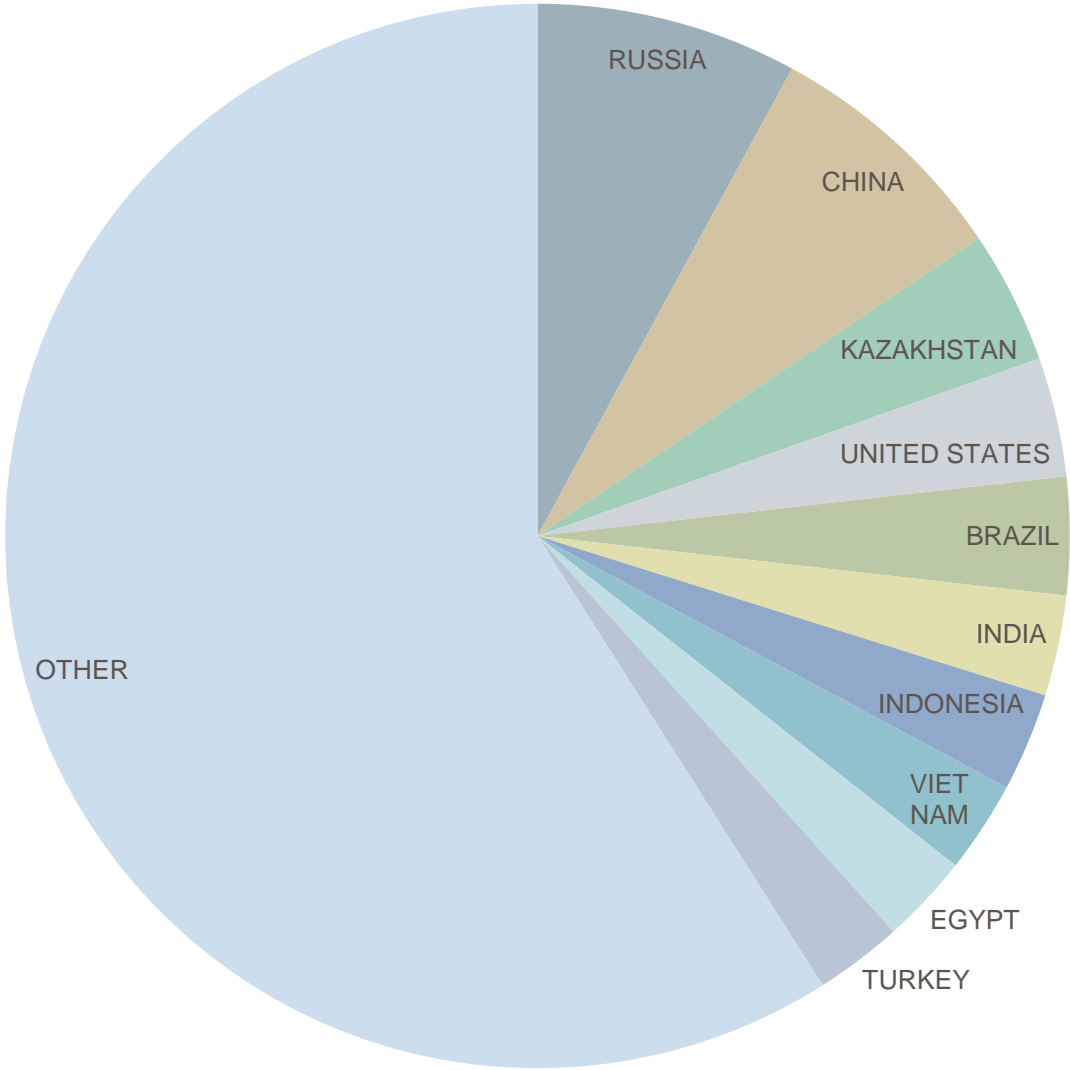


| all figures given in USD Million | 2013   | 2014   |    |
|----------------------------------|--------|--------|----|
| KAZAKHSTAN                       | 8,711  | 10,386 | ↗  |
| CHINA                            | 6,572  | 6,791  | →  |
| BRAZIL                           | 6,845  | 5,891  | ↘  |
| UNITED STATES                    | 6,983  | 5,288  | ↘  |
| INDONESIA                        | 4,663  | 4,907  | →  |
| MEXICO                           | 1,220  | 4,672  | ↗↗ |
| UZBEKISTAN                       | 2,821  | 4,245  | ↗↗ |
| RUSSIA                           | 6,135  | 4,105  | ↘  |
| PERU                             | 3,335  | 3,119  | →  |
| INDIA                            | 2,968  | 2,536  | ↘  |
| OTHER                            | 64,896 | 57,677 | ↘  |



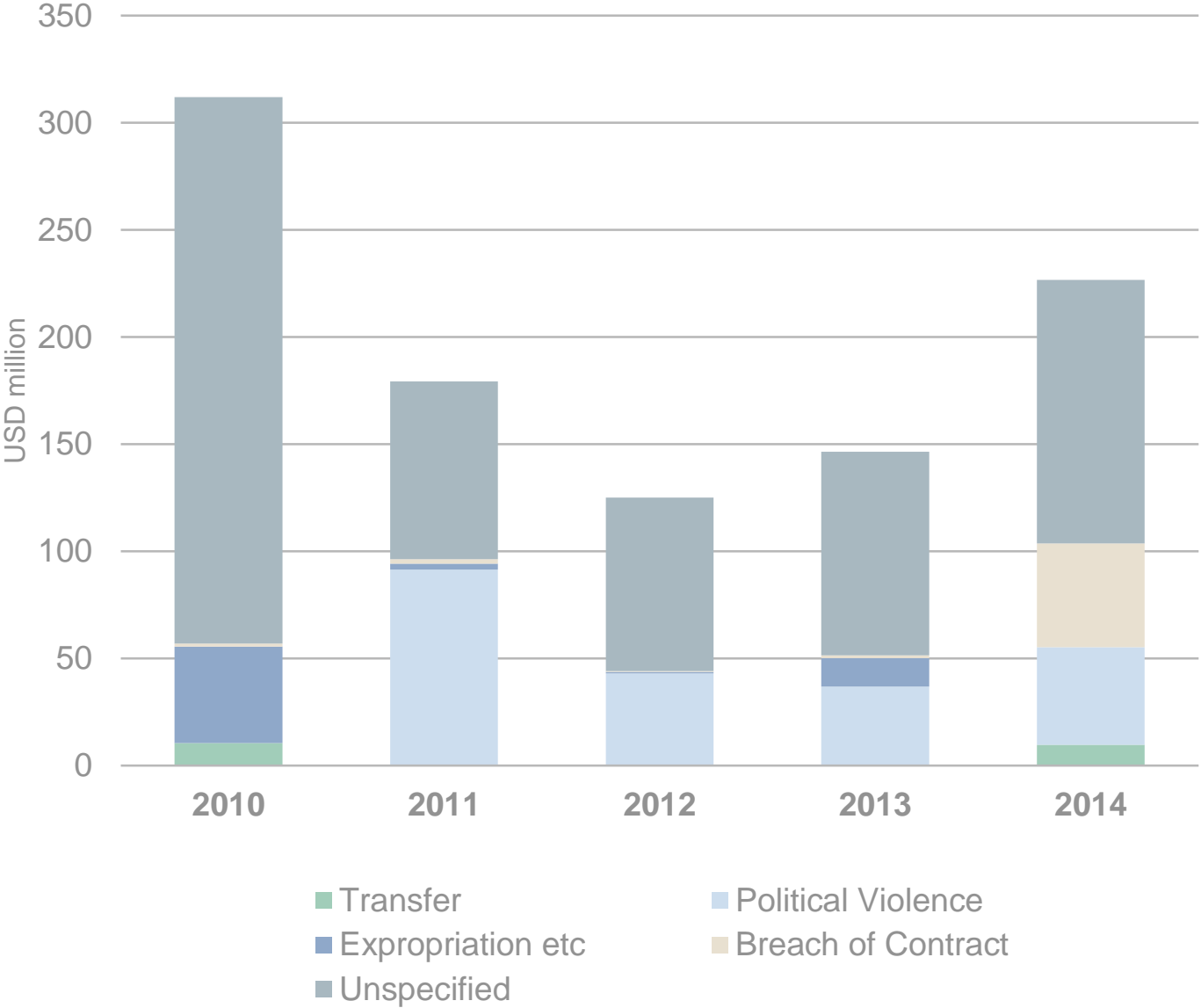
|      |                                  |
|------|----------------------------------|
|      | all figures given in USD Million |
| 2010 | 193,368                          |
| 2011 | 201,842                          |
| 2012 | 221,898                          |
| 2013 | 245,280                          |
| 2014 | 238,458                          |

INV Exposure 2014  
Top 10 Countries



| all figures given in USD Million | 2013    | 2014    |   |
|----------------------------------|---------|---------|---|
| RUSSIA                           | 27,154  | 22,692  | ↘ |
| CHINA                            | 22,449  | 21,776  | → |
| KAZAKHSTAN                       | 9,702   | 11,539  | ↗ |
| UNITED STATES                    | 11,235  | 10,327  | → |
| BRAZIL                           | 10,198  | 10,235  | → |
| INDIA                            | 9,640   | 8,736   | → |
| INDONESIA                        | 8,358   | 8,546   | → |
| VIET NAM                         | 7,850   | 7,985   | → |
| EGYPT                            | 7,773   | 7,761   | → |
| TURKEY                           | 8,989   | 7,598   | ↘ |
| OTHER                            | 178,886 | 168,646 | → |

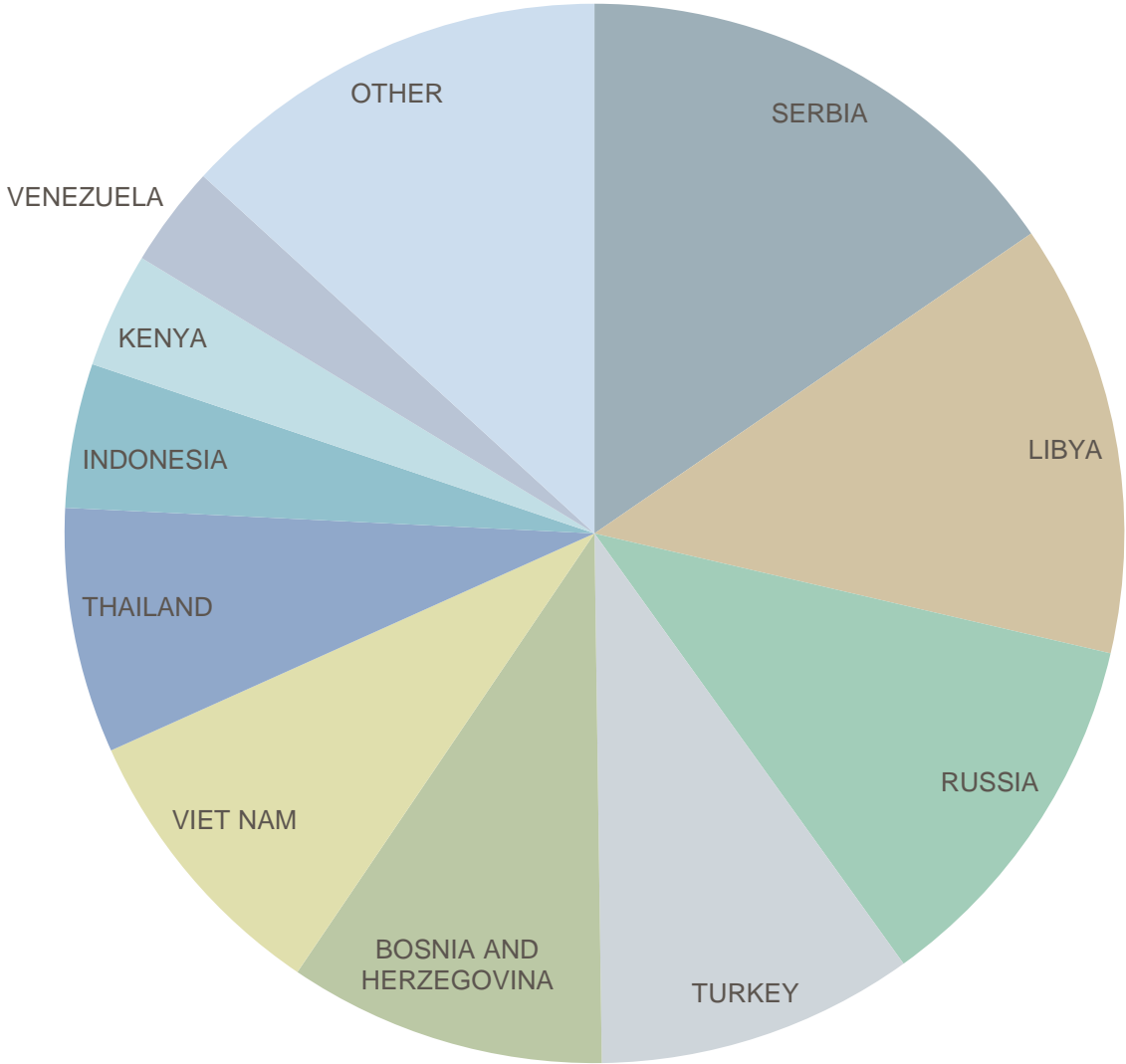
INV Claims Paid - during each year



| all figures given in USD Million | 2010 | 2011 | 2012 | 2013 | 2014 |
|----------------------------------|------|------|------|------|------|
| Transfer                         | 11   | 0    | 0    | 0    | 10   |
| Political Violence               | 0    | 91   | 43   | 37   | 46   |
| Expropriation etc                | 45   | 3    | 1    | 13   | 0    |
| Breach of Contract               | 1    | 2    | 0    | 1    | 48   |
| Unspecified                      | 255  | 83   | 81   | 95   | 123  |
| Total                            | 312  | 179  | 125  | 146  | 227  |

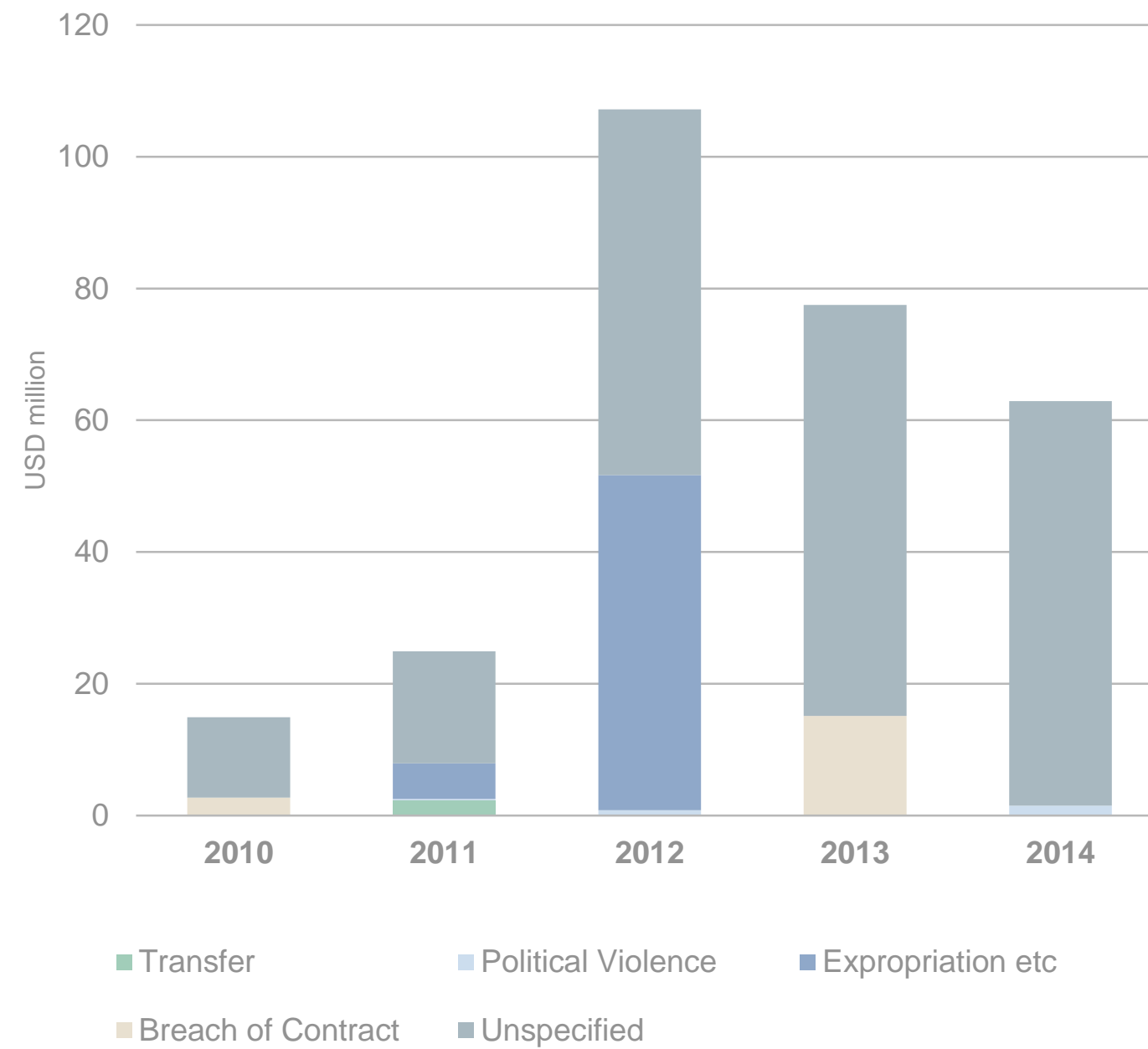


INV Claims Paid 2014  
Top 10 Countries



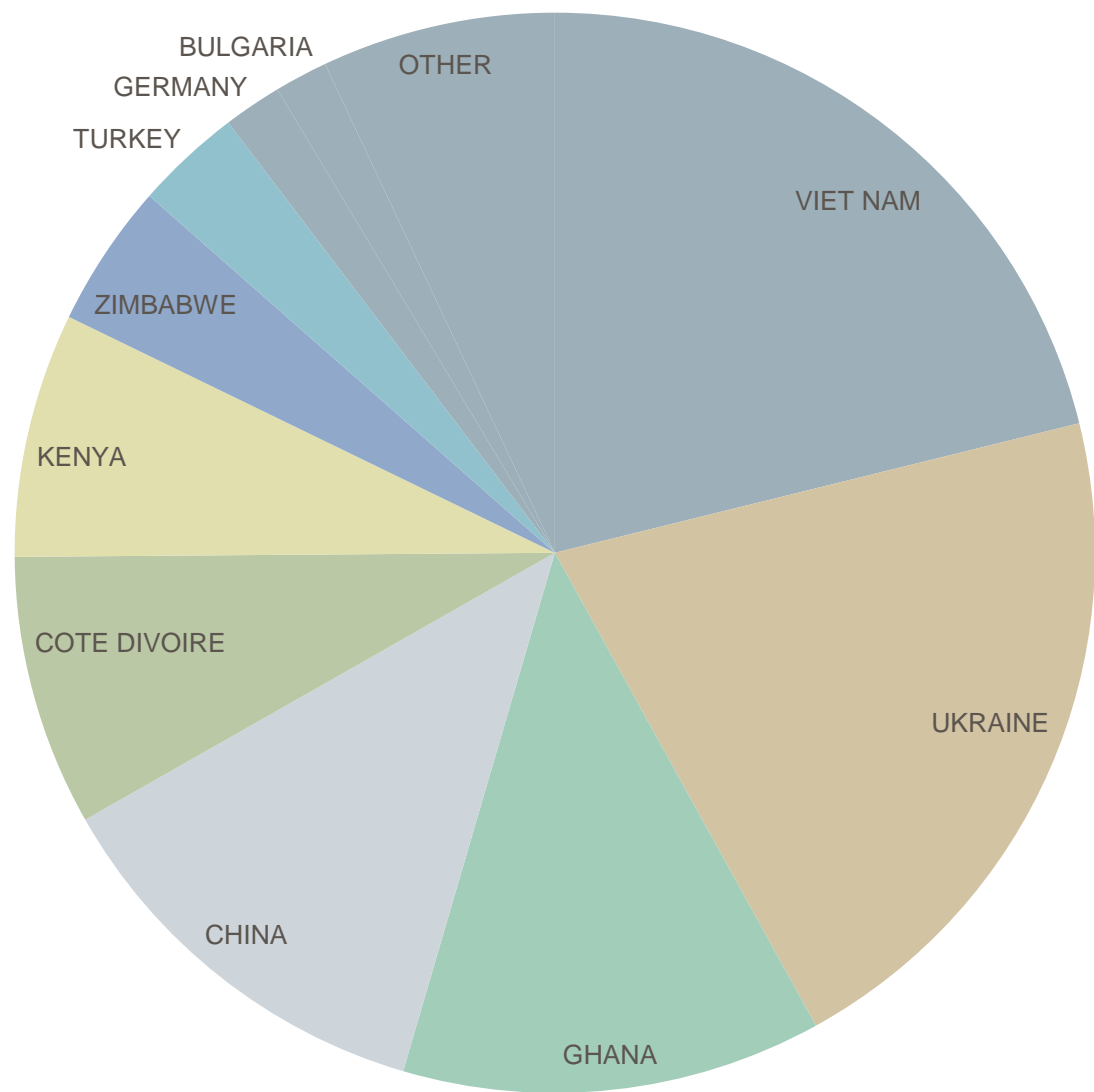
|                                  |      |      |     |
|----------------------------------|------|------|-----|
| all figures given in USD Million | 2013 | 2014 |     |
| SERBIA                           | 8    | 35   | ↑↑↑ |
| LIBYA                            | 20   | 30   | ↑   |
| RUSSIA                           | 0    | 26   | ↑↑↑ |
| TURKEY                           | 0    | 22   | ↑↑↑ |
| BOSNIA AND HERZEGOVINA           | 0    | 22   | ↑↑↑ |
| VIET NAM                         | 19   | 20   | →   |
| THAILAND                         | 0    | 17   | ↑↑↑ |
| INDONESIA                        | 0    | 10   | ↑↑↑ |
| KENYA                            | 0    | 8    | ↑↑↑ |
| VENEZUELA                        | 12   | 7    | ↓   |
| OTHER                            | 86   | 30   | ↓↓↓ |

INV Recoveries - during each year



| all figures given in USD Million | 2010 | 2011 | 2012 | 2013 | 2014 |
|----------------------------------|------|------|------|------|------|
| Transfer                         | -    | 2    | -    | -    | -    |
| Political Violence               | -    | -    | 1    | -    | 2    |
| Expropriation etc.               | -    | 5    | 51   | -    | -    |
| Breach of Contract               | 3    | -    | -    | 15   | -    |
| Unspecified                      | 12   | 17   | 56   | 62   | 61   |
| Total                            | 15   | 25   | 107  | 78   | 63   |

INV Recoveries 2014



| all figures given in USD Million | 2013 | 2014 |     |
|----------------------------------|------|------|-----|
| VIET NAM                         | 4    | 13   | ↗↗↗ |
| UKRAINE                          | 15   | 13   | ↗   |
| GHANA                            | 0    | 8    | ↗↗↗ |
| CHINA                            | 0    | 8    | ↗↗↗ |
| COTE DIVOIRE                     | 0    | 5    | ↗↗↗ |
| KENYA                            | 0    | 5    | →   |
| ZIMBABWE                         | 0    | 3    | ↗↗↗ |
| TURKEY                           | 0    | 2    | ↗↗↗ |
| GERMANY                          | 0    | 1    | ↗↗↗ |
| BULGARIA                         | 0    | 1    | ↘   |
| OTHER                            | 59   | 4    | ↘↘↘ |