

## **Minutes of Meeting Arla Foods Deutschland**

**21 March 2018**

Participants:

[Art.4.1(b)] , [Art.4.1(b)]  
Peter Giørtz-Carlsen, Executive Vice President, Europe  
Miguel Ceballos Barón, Deputy Head of Cabinet

The meeting took place as a regular follow up on trade issues affecting the milk sector.

We met last time a year ago and exchange views on the milk sector. Arla provided an overall positive picture of the dairy sector in the EU after the more difficult period following the end of the quota system under the CAP and the Russian embargo that affected the milk sector in particular. The only cloud in the future is Brexit, while welcoming the possibility of the transitional period to adapt dairy production chains. Arla welcomed the deal with Japan, enquired about entering into force of the agreements with Japan, Vietnam and Singapore.

I explained EU efforts to secure new market opportunities for EU dairy producers in Mexico and Mercosur. Mexico being well advanced, access to dairy sector in Mexico was one of the difficult issues that would be solved at the end.

We agreed to meet again and touch base in few months.

Miguel Ceballos Barón