

From: [REDACTED]
Sent: 19 July 2018 21:54
To: [REDACTED]
Cc: [REDACTED]
Subject: Readout - Meeting with Uber Head of Federal Affairs [REDACTED] & team
(Washington, 18 July 2018)

Dear colleagues,

Please find below the readout of the above meeting.

Best regards,
[REDACTED]

Key takeaways:

- [REDACTED]
- Confirmed that they will resume testing of autonomous vehicles (they had suspended it after the fatal accident)
- [REDACTED]
- They have regular contacts with DoT and cooperate for the development of the guidance documents on automation (the 4th version is expected in August/September). Henrik asks to step up cooperation with DoT on this.
- They conceive automation separate from connectivity. Each vehicle should be able to operate independently from its ability to talk to other vehicles or to the infrastructure. They used the fact that their vehicles are not connected to the internet to justify that they are not super-concerned by cybersecurity.
- [REDACTED]
- [REDACTED]

Detailed readout:

[REDACTED] bikes and scooters in DC.

[REDACTED]: we are in a strategic shift. In April the new CEO outlined a new vision. People are increasingly moving to other means than cars. [REDACTED] should develop into a platform. It should allow people to find the best solution. We want to compete with private car ownership. Want to give as many options as possible. We are often accused of competing with public transit. We want to let people to choose transit with greater accuracy and confidence, in multimodal journeys.

████████████████████ We use it to improve service/provide information. We look closely at our security. Nobody can be sure they are not vulnerable. US regulator has not focused too much attention to cybersecurity. It would be premature now.

████ our vehicles are not connected to the internet. For the moment our vehicles are islands. Each vehicle is a separate unit.

████ but in the long run wont they come all together.

████ Uber position on the new infrastructure bill was fixed first. We need quality road and bridges so that we can map them.

████ I talked to Infrastructure developers recently. For smart vehicles you need Smart infrastructure, with smart signs and marking, especially in certain weather conditions.

████ Read about DoT asking states to use the same font for signs for consistency. And this is extremely costly.

████ there are some biases against automated cars. You are a pioneer. Do you intend to do some campaigns to win people over?

████ we are still working on it. Once we have a safe product many will communicate on that.