

# Mission report, [REDACTED], Paris, 9 December, industrial commercialisation of FIWARE - meeting with ATOS and [REDACTED]

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## 1. Name

[REDACTED]

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## 2. Event

Meetings with key FIWARE actors on the plans for an industrial commercialisation. Meeting with ATOS and [REDACTED], separately.

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Commission participation: Mario Campolargo and [REDACTED]

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## 3. Overview of the main items of the mission

a) Meeting at ATOS with [REDACTED] and [REDACTED] to review ideas and options for use of FIWARE by ATOS

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b) [REDACTED]  
[REDACTED]

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## 4. Evaluation of the mission

a) The meeting with ATOS concluded in terms of actions and conclusions:

commercial interest

- [REDACTED]
- [REDACTED] was very vocal on the need to make outcomes of European programmes relevant for industry but equally for industry to make best use of the public research and innovation support. Equally, [REDACTED] committed to engage in a wider European conversation as FIWARE - or the application sector of cities - is a challenge and opportunity for European platform industry.
- ATOS agreed on a meeting at sherpa level with Telefonica and Engineering for a conversation about a public statement on FIWARE.
- The next [ATOS IT Challenge](#) could be framed under the innovative use of FIWARE. Exchange of information between the EC, FIWARE and ATOS to develop a viable concept for next year.
- ATOS used the meeting as well to raise the topic of European cloud partnership and a potential follow-up. [REDACTED]

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commercial interest

[REDACTED]  
[REDACTED]  
[REDACTED]

b) [REDACTED]

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]

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- [REDACTED] out of scope  
[REDACTED]

**5. Extent to which the objectives of the mission were achieved**

Fully, notably the meeting with ATOS was a key milestone on the industrial use of FIWARE.

**6. Follow-up required**

A series of actions have been noted, in particular exchange of information and contacts.

**7. Supporting documents**

none

**8. Of interest to:** [Mario CAMPOLARGO](#) [REDACTED] personal data  
[REDACTED]