

From: [REDACTED] atos.net]

Sent: Tuesday, June 23, 2015 9:17 AM

To: [REDACTED] (CAB-OETTINGER)

Cc: [REDACTED]

Subject: FW: Request for meeting - [REDACTED] Atos (on behalf of Mr Jean-Claude Juncker)

Dear [REDACTED]

Many thanks for your email. The main purpose of the meeting would be to discuss the way the Digital Single Market strategy will be implemented in the months to come. [REDACTED]

[REDACTED] Moreover:

- European free flow of data initiative has its origin in the results achieved by European Cloud Partnership as mentioned in the final report;
- This initiative is key to allow a real European cloud and one of the role of the European Industry Group we propose is to identify market by market these unnecessary barriers;
- As Atos we have been involved in ECP for Cloud, Big Data PPP for Analytics, Fiware for IoT and in ETP4HPC and we believe that EC needs to tightly coordinate these four domains in order to create the Digital Single Market and drive Data Economy on European Territory;
- It is very important not to mix industrial policy for Digital Single Market and public procurement considerations as it was the case in ECP.

As a result, we think that an informal exchange of views between [REDACTED] and Commissioner Oettinger on the following subjects- that were discussed with President Jean-Claude Juncker a few months ago- would be interesting:

- Close relationship between Cloud, Big Data, Cybersecurity and High Performance Computing to support an acceleration of an Economy of Data in Europe ([REDACTED] mission on the Economy of Data in France (mission asked by the French Prime Minister Manuel Valls and the French Minister of economy Emmanuel Macron), focused in particular on Cloud, Big Data, High Performance Computing and Cyber security) ;
- Need for a strong co-operation and joint initiatives between Germany and France (Atos closely works with Siemens which is its first partner, client and shareholder and strongly support strong French-German partnerships in the digital area) : current examples in which Atos is playing a key role in French-German partnerships: Industry 4.0 (called "usine du future" in France); French-German Label Secure Cloud etc.

- a working group of industry companies could be instrumental in the third pillar of the DSM strategy (Economy of Data) as in particular, it could follow-up on the work that was already done in the European Cloud Partnership's framework [redacted] closely worked with [redacted] of SAP, in this initiative launched by Neelie Kroes in the previous Commission).

With [redacted] who is already in contact on these subjects [redacted]
[redacted] we would be pleased to answer your questions and complement these elements in a prep call if
you wish so.

Kind regards,

[redacted]

[redacted]

Atos

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