

BTO visit [redacted] (Atos) and [redacted] to DDG Rouhana, 7 Feb 2018

Version 1

personal data/out of scope

Present:

- [redacted] (Atos) personal data
- [redacted] out of scope
- Khalil Rouhana (DDG)
- [redacted] personal data

The meeting was requested by [redacted] and [redacted] who wished to inform DG Connect on the progress made in the cooperation between [redacted] and Atos since the recent visits of Roberto Viola to Atos (see Basis 6397 and Basis 5967). out of scope personal data

The notes and headings below follow the agenda for the meeting. A presentation that was partly used in the meeting is attached.

Progress in MindSphere go-to-market and respective roles of [redacted] and Atos (slides 21-23)

- [redacted]
- [redacted] commercial interest + out of scope
- In their MindSphere go-to-market strategies, [redacted] Atos targets private cloud based solutions.
- In projects with lighthouse customers, both companies aim to show quick, immediate benefits to customers. [redacted]

Current topics in joint R&D and a new round of joint R&D for 2018-20

[redacted] commercial interest

Wish to speak with one voice to EC (slide 24)

- Atos and [redacted] wish to speak with one voice to the EC. The two companies propose to have regular discussions with the Commission on relevant topics. They will write position papers for these topics. The attached public paper on Industrial Data Platforms is an example. out of scope
- Considering that such proposal would fit into ongoing stakeholder dialogues, the Commission welcomed the proposal. Such dialogues should not only focus on R&D, but also on the effects on industry and economy at large, and on inputs for regulatory considerations.
- Atos and [redacted] expressed their willingness to support DG Connect in certain regulatory issues via answering specific questions DG Connect might have. Possible topics mentioned were data ownership and access, online platforms, spectrum, and 5G. If considered appropriate and desirable, the responsible units may wish to contact Atos and Siemens directly.
- The third data package was briefly discussed [redacted] out of scope

Upcoming topics

- For 2018Q1 and beyond, Atos and [redacted] intend to cover [redacted] out of scope
- 1. [redacted] commercial interest
- Regarding the first 3 points above, Atos and [redacted] committed to provide a position paper by mid March 2018

Next events

- Stakeholder Forum , 27-28 March, in Villepinte:
 - A session with and resp. and Atos, is being planned.
 - Atos and will have a common booth at the "Global Industrie 2018 " trade fair, with which the Stakeholder Forum will be co-located. The two companies will also be involved in the exhibition of the Stakeholder Forum.
 - It is planned to make the collaboration between BDVA, AIOTI, and ETP4HPC visible via a signing event.
- Other events:
 - Digital Day, 10 April, Brussels
 - Hannover Messe, 23-27 April: IDSA and the FIWARE Foundation will have a common booth showing how IDS connectors and OPC-UA interfaces can be used in e.g. smart cities.

personal data/
out of scope**How to get organised for common actions on BDVA, HPC, AI, FIWARE, IDSA to deliver results in the next 18 months?**

- Atos and asked what the EC would consider a success by mid 2019. A few points were suggested:
 - On DEI: agreements/consensus around digital industrial platforms. The EC would like to see consensus on platforms with respect to standards and semantics. In the end, a goal is to have EU champions in the global market.
 - On HPC: agreement on the Joint Undertaking and visible progress on the low-power processor initiative.
 - On DEI: increased diffusion of Digital Innovation Hubs. The target is to have a DIH in every EU region, functioning and providing (hopefully EU) technology to EU industries. Today roughly half of the regions are covered, and the EC would like to see around 75% by mid-2019.

out of
scope**Update on cooperation between European initiatives****Update on standardization and how we bring the European voice into international level (see also DEI Roundtable 21 Nov 2017)**

- DE/FR/IT Trilateral cooperation to promote digitising manufacturing industry as a result from this cooperation, as a result from this cooperation, Atos is less active in the Trilateral.
- The EC suggested involving other countries in the Trilateral.

out of
scope**Of interest to:** Khalil ROUHANA, Lucilla SIOLI,personal
data

180207_Meeting_Khalil.pdf ①

1.6 MB Preview

The rise of industrial data
platform_FINAL.pdf ①

551.9 KB Preview

out of scope