

From: SANTE CONSULT-B1
Sent: mardi 3 septembre 2019 17:02
To: [REDACTED] (SANTE)
Subject: BTOR: Meeting with [REDACTED], consultant for the German Association of Liberal Dentists on 28 August 2019

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We met [REDACTED] on 28 August 2019 from 12:00h to 12:45h in the premises of DG SANTE.

[REDACTED] is a consultant for the German Association of Liberal Dentists (Freier Verband Deutscher Zahnärzte e.V.), an association of independent German Dentists in their own established practice. He association is independent from the German Chamber of Dentists.

The visitor's main aim was to learn more about the state of affairs in the following files and issues:

- 1) HTA,
- 2) Medical Devices,
- 3) Commission studies on health service provision, e.g. on profession incentives in health and business services professions',
- 4) Admittance of dental professions from non-EU countries,
- 5) Dental care centres in Germany, financed by capital from commercial and on-medical investors.

On issue 1) [REDACTED] summarised the state of play regarding the Commission proposal for a Regulation on HTA. She advised [REDACTED] to look further into the product scope (Article 5 of the proposal) in terms of relevance of the proposal to dental products.

On issues 2, 3 and 4, [REDACTED] was encouraged to take up contact with the relevant units/colleagues in DG GROW, as GROW is leading on/dealing with these issues.

On issue 5) [REDACTED] explained that the liberal dentists consider such private centres, where dentist work on regular employment contracts, as a challenge for service quality and the provision of comprehensive dental care services. The investment in such centres is driven by efficiency concerns and by commercial, not medical interests. The centres specialise in the most gainful treatments, and the liberal professions see their business model in danger. [REDACTED] explained that there are similar developments in other Member States,

such as France, but this issue is one of national competence and it is not really discussed, let alone regulated, at EU level.

[REDACTED], SANTE B1
[REDACTED], SANTE B4

[REDACTED]

[REDACTED] **desk officer**



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