

## EVALUATION REPORT

**Type of Procedure:** Open  
**Type of Contract:** Direct  
**Maximum Budget:** 1.500.000,00 EUR

### Annexes:

- A. Record of the Opening of Tenders
- B. Assessment of Exclusion & Selection Criteria:
  - i. Exclusion Criteria, Admin Compliance & Selection Criteria Grid; Compliance with minimum requirements and enclosure of techn. & finan. offer
  - ii. Technical & Professional Capacity Grid
- C. Technical Evaluation Grids
- D. Overview of the Evaluation & Financial Evaluation (Calculations underlying the final financial scores)
- E. Successful Tenderer's Technical & Financial Offer - *available in electronic format upon request*
- F. Declarations of absence of conflict of interest and confidentiality by the Opening and Evaluation Committee members
- G. Correspondence concerning clarifications sought from tenderers:
  - i. Summary of Exchange
  - ii. Copies of correspondence - *available in electronic format upon request*

### 1. Timetable

MEETING	DATE	TIME	VENUE
Meeting 1	09/11/2021	11:00 – 12:00 h	EASA premises, WebEx
Meeting 2	23/11/2021	10:00 – 17:00 h	EASA premises, WebEx
Meeting 3	02/12/2021	17:00 – 18:00 h	EASA premises, WebEx

## 2. Opening

Prior to the start of the evaluation, the Opening of all tenders received via e-Submission was witnessed by the Opening Committee in a dedicated opening session confirming integrity of offers and submission by the time limit for receipt of tenders. The results of the opening session are recorded in the attached record of opening of tenders (Annex A).

## 3. Evaluators

ROLE	NAME	DIRECTORATE
Member	[REDACTED]	SM
Member	[REDACTED]	CT
Member	[REDACTED]	CT
Procurement	[REDACTED]	ED

## 4. Tenderers

The following tenders were considered for evaluation:

TENDER NR	TENDERER NAME
1	[REDACTED]
2	[REDACTED]
3	[REDACTED]
4	[REDACTED]
5	[REDACTED]
6	[REDACTED]
7	[REDACTED]

A full overview of the tenderers including their administrative details is attached to this report (Annex B.i).

## 5. Evaluation

### 5.1 Assessment of Compliance, Exclusion & Selection Criteria

The evaluators checked the compliance of each of the tenders with the requirements of the tender dossier. The findings of this check are recorded in the attached grid (Annex B).

### Requests for Clarification – Correspondence with Tenderers

The evaluators wrote to those tenderers whose tenders required clarification, offering them the possibility to respond by email within a reasonable time limit fixed by the evaluators.

An overview of the tenderers who were requested to provide clarification and a summary of the exchange is attached in Annex G).

### Results

On conclusion of the assessment of exclusion and selection criteria the evaluators found that 4/7 could be considered suitable for further evaluation and the following tenderers DID NOT FULFIL THE CRITERIA. Consequently their tenders were rejected on the grounds given below:

TENDER NR	TENDERER NAME	REASON / GROUNDS FOR REJECTION
3	[REDACTED]	Tenderer does not fulfill technical and professional capacity criteria.
4	[REDACTED]	Tenderer does not fulfill economic and financial capacity criteria.
6	[REDACTED]	Tenderer does not fulfill technical and professional capacity criteria.

## 5.2 Technical Evaluation

All voting members of the evaluators used the technical evaluation grid included in the tender dossier to assess the technical offers. The evaluators discussed and consolidated their comments on the technical offers. The completed evaluation grids together with a summary of the evaluators' comments on the strengths and weaknesses of the technical offers are annexed to this report (Annex C).

Only those tenders with a technical score of at least 70 points (out of a maximum 100 points) and no less than 50 % under each of the technical award criteria qualified for the financial evaluation (i.e. met the minimum technical quality threshold).

The final (weighted) technical scores of the tenders that were subject to the technical evaluation were as follows:

TENDERER	EXCLUSION & SELECTION CRITERIA, COMPLIANCE WITH MIN. REQUIREMENTS, TECHN. & FINAN. OFFER ENCLOSED (ACCEPT / ACCEPT* / REJECT)	TECHNICAL QUALITY		
		Total ( /100)	Meets Minimum Technical Quality Threshold - 70/100 (Y/N)	Weighted Technical Score (60%)
				<b>60%</b>
1	ACC	60	N	
2	ACC	95	Y	57.00
3	REJ			
4	REJ			
5	ACC	75	Y	45.00
6	REJ			
7	ACC	85	Y	51.00

### 5.3 Financial Evaluation

The evaluators checked the financial offers against the instructions and template (model financial offer) provided in the tender specifications and verified their compliance.

Each financial offer was compared to the maximum budget available for the contract as mentioned in the tender specifications.

The financial evaluation was made on the basis of the price offered in the respective financial offers applying the following formula as defined in the tender dossier:

**Financial Score for Tender X = 100\*(Cheapest Price / Price of Tender X).**

#### Results

The final (weighted) financial scores of the tenders that were subject to the financial evaluation were as follows:



## 5.4 Consolidated Scores

The total consolidated scores were as follows:

TENDERER	EXCLUSION & SELECTION CRITERIA, COMPLIANCE WITH MIN. REQUIREMENTS, TECHN. & FINAN. OFFER ENCLOSED (ACCEPT / ACCEPT* / REJECT)	TECHNICAL QUALITY	FINANCIAL	FINAL WEIGHTED SCORE	RANK
		Weighted Technical Score (60%)	Weighted Financial Score (40%)		
		60%	40%		
1	ACC				
2	ACC	57.00	37.05	94.05	1
3	REJ				
4	REJ				
5	ACC	45.00	39.99	84.99	3
6	REJ				
7	ACC	51.00	40	91.00	2

## 6. Conclusion

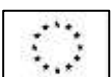
Consequently, the evaluators recommend that **APSYS SAS (consortium leader), LABORATOIRE NATIONAL DE METROLOGIE ET D'ESSAIS LNE, NUMALIS SAS** be awarded the direct contract with a contract value of **1.457.400,00 EUR** over its whole period of validity, covering a maximum of 24 months from its date of entry into force.





**Annex A:**

**Record of Opening of Tenders**





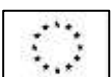
## **Annex B:**

### **Assessment of Exclusion & Selection Criteria:**

- i. Exclusion Criteria, Admin Compliance & Selection Criteria Grid; Compliance with minimum requirements and enclosure of techn. & finan. offer
  - ii. Technical & Professional Capacity Grid

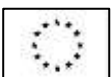
## **Annex C:**

### **Technical Evaluation Grids**



## **Annex D:**

### **Overview of the Evaluation**

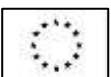


I. OVERVIEW OF THE EVALUATION

TENDERER	EXCLUSION & SELECTION CRITERIA, COMPLIANCE WITH MIN. REQUIREMENTS, TECHN. & FINAN. OFFER ENCLOSED (ACCEPT / ACCEPT* / REJECT)	TECHNICAL QUALITY			FINANCIAL				FINAL WEIGHTED SCORE	RANK
		Total (_/100)	Meets Minimum Technical Quality Threshold - 70/100 (Y/N)	Weighted Technical Score (60%)	Financial offer	Cheapest financial offer	Financial Score	Weighted Financial Score (40%)		
				60%				40%		
1	ACC	60	N							
2	ACC	95	Y	57.00			92.62	37.05	94.05	1
3	REJ									
4	REJ									
5	ACC	75	Y	45.00			99.98	39.99	84.99	3
6	REJ									
7	ACC	85	Y	51.00			100.00	40	91.00	2

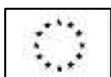
## **Annex E:**

**Successful Tenderer's Technical & Financial Offer** - *available in electronic format upon request*



## **Annex F:**

### **Declarations of Absence of conflict of interest and confidentiality by the Opening and Evaluation Committee members**



## **Annex G:**

### **Correspondence concerning clarifications sought from tenderers:**

- i. Summary of Exchange
- ii. Copies of correspondence - *available in electronic format upon request*



**CORRESPONDENCE CONCERNING CLARIFICATIONS SOUGHT FROM TENDERERS**

**i. SUMMARY OF EXCHANGE**

TENDERER		CLARIFICATION REQUESTED (including dates)	REPLIES RECEIVED (including dates)	COMPLETED / ACCEPTED BY EVC (Y/N)
1		17.11.2021:	22.11.2021:	
2	████████████████████	Relevance of the experience of the tenderer	Requested information provided.	Y
3		Minimum experience of the technical lead	Requested information provided.	Y
4	████████████████████	Tenderer's experience in "use of formal methods"	Requested information provided.	Y
5		Project Team's experience in "use of formal methods"	Requested information provided.	Y
6		No technical lead nominated	Nominated technical lead does not fulfill the requirement for 7 years of experience.	N
7		Minimum experience of the project manager	Requested information provided.	Y
8	████████████████████	Minimum annual turnover	Requested updates not provided. Tenderer assumes wrongly that EASA accepts other means than turnover to prove the economic and financial capacity while it is clear that EASA only accepts alternative supporting documents.	N
9		Tenderer's experience in "use of formal methods"	Not checked as insufficient turnover	n/a
10		Project Team's experience in "use of formal methods"	Not checked as insufficient turnover	n/a
11		Minimum experience of the project manager	Not checked as insufficient turnover	n/a
12	████████████████████	Tenderer's experience in "use of formal methods"	Requested information provided.	Y
13	████████████████████	Tenderer's experience in "use of formal methods"	Requested information provided.	Y
14		Tenderer's experience: examples provided for safety critical systems/software development	Tenderer's experience is related to security instead of safety.	N
15		Project Team's experience in "use of formal methods"	Requested information provided.	Y
16	████████████████████	Tenderer's experience in "use of formal methods"	Requested information provided.	Y
17		Project Team's experience in "use of formal methods"	Requested information provided.	Y
18		Minimum experience of the technical lead	Requested information provided.	Y

19		Deadline: 22 November, 17:00 h		
20		03.12.2021	03.12.2021	
21		Missing/incomplete Annex II	Missing/updated Annexe provided	Y
22		Deadline: 03 December, 12:00 h		