

VAICEKAUSKAITE Indre (TRADE)

From: VERLY Johan (CAB-MALMSTROM)
Sent: Wednesday, January 14, 2015 6:27 PM
To: [Article 4.1(b)],
Cc: VAN DER WAL Bettina (CAB-MALMSTROM)
Subject: RE: Meeting with IoD delegation

Dear [Article 4.1(b)],

Thank you for your meeting request with Commissioner Malmström in mid-February. As the agenda of Commissioner Malmström is already full in the months to come, we suggest that a meeting be organized with our Head of Cabinet Maria Åsenius instead. I will then ask you to liaise with my colleague Bettina Van der Wal in copy of this email if our suggestion suits you. Thanks.

Kind regards

*Johan VERLY
European Commission
Cabinet of Commissioner Cecilia MALMSTRÖM: Trade
Assistant to Catrine NORRGÅRD, Joakim LARSSON and Christian BURGSMÜLLER*

*phone : +32 2 29 58422
facsimile: +32 2 29 79722*



European Commission

From: [Article 4.1(b)]
Sent: Tuesday, January 06, 2015 6:22 PM
To: [Article 4.1(b)] (TRADE)
Cc: VERLY Johan (CAB-MALMSTROM)
Subject: Meeting with IoD delegation

Dear [Article 4.1(b)] and Johan,

Please excuse the direct approach – I helped Open Europe organise and livetweet their TTIP event with the Commissioner in Brussels in December and was passed on your contact details.

I am currently putting together a small delegation of IoD members and representatives to go to Brussels to meet with officials in the Commission on a range of issues from employment law to trade, and TTIP is chief amongst our policy priorities at the Institute of Directors (please see below for some of our recent press articles/coverage to give you an idea). One of the projects I am currently undertaking is to put together a case study of around 25 smaller businesses who currently export to the US or have considered doing so to give an anecdotal flavour to what SMEs in particular stand to gain from TTIP.

I would greatly appreciate the chance to have some of these members meet with Commission Malmström to talk about their experiences and concerns and am wondering if anytime in early to mid-February might suit.

The IoD is a non-party political organisation with approximately 35,000 members in the United Kingdom and overseas. Membership includes directors from right across the business spectrum –

from media to manufacturing, professional services to the public and voluntary sectors. Members include CEOs of large corporations as well as entrepreneurial directors of start-up companies. We promote and advocate free market and free trade oriented public policy on behalf of our members – and are of course signed up to the Transparency Register.

I look forward to hearing from you.

With thanks and good wishes,

[Article 4.1(b)]

[Article 4.1(b)]

Institute of Directors

116 Pall Mall, London SW1Y 5ED

T: [Article 4.1(b)]

M: [Article 4.1(b)]

E: [Article 4.1(b)]

<http://www.cityam.com/1409850384/screaming-silence-free-marketeters-jeopardising-vital-eu-us-trade-deal>

<http://www.independent.co.uk/voices/comment/dont-believe-the-scaremongering-myths--ttip-is-nothing-to-be-afraid-of-9868416.html>

<http://www.iod.com/influencing/press-office/press-releases/9-in-10-iod-members-back-eu-us-trade-deal>

VAICEKAUSKAITE Indre (TRADE)

From: [Article 4.1(b)]
Sent: Monday, April 20, 2015 12:21 PM
To: VAN DER WAL Bettina (CAB-MALMSTROM)
Subject: Re: Visit of IoD delegation to Brussels

Apologies Bettina, we are coming into Schuman now.

From: Bettina.VAN-DER-WAL@ec.europa.eu <Bettina.VAN-DER-WAL@ec.europa.eu>
To: [Article 4.1(b)]
Sent: Fri Apr 17 07:47:08 2015
Subject: RE: Visit of IoD delegation to Brussels

Thanks!

From: [Article 4.1(b)]
Sent: Friday, April 17, 2015 8:47 AM
To: VAN DER WAL Bettina (CAB-MALMSTROM)
Subject: RE: Visit of IoD delegation to Brussels

Apologies, as attached.

From: Bettina.VAN-DER-WAL@ec.europa.eu [<mailto:Bettina.VAN-DER-WAL@ec.europa.eu>]
Sent: 17 April 2015 07:45
To: [Article 4.1(b)]
Subject: RE: Visit of IoD delegation to Brussels

Dear [Article 4.1(b)],
I didn't receive the visitor's list – would you mind resending?
Thank you very much.
Bettina

From: [Article 4.1(b)]
Sent: Friday, April 17, 2015 7:30 AM
To: VAN DER WAL Bettina (CAB-MALMSTROM)
Cc: EICHHORN Nele (CAB-MALMSTROM); CEJALVO CABRAL Paula (CAB-MALMSTROM)
Subject: RE: Visit of IoD delegation to Brussels

Dear Bettina,

Please find attached.

The IoD's transparency register number is 469253615206-77

Some of the points we would like to discuss are progress on TTIP, in particular on Customs/Trade Facilitation, SME policy (the potential SME chapter), financial services, labour mobility for professionals in sectors where temporary staff are needed to assist with installation etc (we will have someone in the delegation in engineering services for whom this is a major issue), public procurement and obviously the broader narrative surrounding TTIP.

As I may have mentioned, I will be attending the next round of negotiations later in the week in New York, where I will be presenting several case studies on behalf of the IoD in the

SME and stakeholder forums, as well as trying to better ascertain what some of US industry's offensive interests are across a number of sectors.

We will be publishing our own case study report shortly after the UK election (which is happening on 7th May).

Should time allow, we would also like to discuss other free trade/investment agreements – in particular with China- and the modernisation of trade defence instruments, which we have some concerns about.

With thanks,
[Article 4.1(b)]

From: Bettina.VAN-DER-WAL@ec.europa.eu [mailto:Bettina.VAN-DER-WAL@ec.europa.eu]
Sent: 14 April 2015 09:48
To: **[Article 4.1(b)]**
Cc: Nele.EICHHORN@ec.europa.eu; Paula.CEJALVO-CABRAL@ec.europa.eu
Subject: RE: Visit of IoD delegation to Brussels

Dear **[Article 4.1(b)]**,
Oh I see. Well then let's go for Monday 20 April from 12h00 to 13h00.

Could you give me an indication of the number you will be (for meeting room seize purposes) and may I ask you to return the complete visitors' access form (mandatory fields only) and return to me by this Thursday end of day please?

Thank you for confirming.

Bettina

From: **[Article 4.1(b)]**
Sent: Tuesday, April 14, 2015 10:36 AM
To: VAN DER WAL Bettina (CAB-MALMSTROM)
Cc: EICHHORN Nele (CAB-MALMSTROM); CEJALVO CABRAL Paula (CAB-MALMSTROM)
Subject: RE: Visit of IoD delegation to Brussels

Dear Bettina,

I'm afraid we have a meeting Commissioner Hill on Tuesday from 2:30 until 3:30 – Monday is a much better day for the delegation as we are nearly full up with meetings on the Tuesday.

Does sometime between 11:30 and 1 PM on Monday not still suit?

Thanks,

[Article 4.1(b)]

From: Bettina.VAN-DER-WAL@ec.europa.eu [mailto:Bettina.VAN-DER-WAL@ec.europa.eu]
Sent: 14 April 2015 09:33
To: **[Article 4.1(b)]**
Cc: Nele.EICHHORN@ec.europa.eu; Paula.CEJALVO-CABRAL@ec.europa.eu
Subject: RE: Visit of IoD delegation to Brussels

Dear **[Article 4.1(b)]**,

Thank you for your reaction. However, instead of Monday 20 April would Tuesday 21 April at 15h00 work?

Kind regards,

Bettina

From: [Article 4.1(b)]
Sent: Monday, April 13, 2015 11:05 AM
To: VAN DER WAL Bettina (CAB-MALMSTROM)
Cc: ASENIUS Maria (CAB-MALMSTROM)
Subject: RE: Visit of IoD delegation to Brussels

Dear Bettina,

Many thanks for that.

Would 12:30 suit (or even 1 PM?).

We are not arriving to Brussels until 11 AM and need to check into our hotels as soon as get in.

Many thanks,

[Article 4.1(b)]
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E: [Article 4.1(b)]

From: Bettina.VAN-DER-WAL@ec.europa.eu [<mailto:Bettina.VAN-DER-WAL@ec.europa.eu>]
Sent: 13 April 2015 09:14
To: [Article 4.1(b)]
Cc: [Article 4.1(b)]; Maria.ASENIUS@ec.europa.eu
Subject: RE: Visit of IoD delegation to Brussels

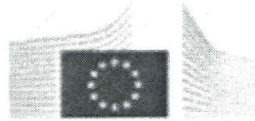
Dear [Article 4.1(b)],

Mrs Åsenius could meet the delegation Monday 20 April sometime between 10h00 and 13h00. Could you please let me know what time could work and give me an indication of how many you will be please?

We are located in the Berlaymont building, 200 rue de la Loi, 1049 Brussels, close to Square Schuman.

Kind regards,

Bettina VAN DER WAL
Secretariat of Maria ÅSENIUS, Head of Cabinet Commissioner
MALMSTRÖM
Trade



European Commission
BERL 11/336
B-1049 Brussels/Belgium
+32 2 295 96 31
bettina.van-der-wal@ec.europa.eu

From: ASENIUS Maria (CAB-MALMSTROM)
Sent: Friday, April 10, 2015 1:42 AM
To: [Article 4.1(b)]
Cc: [Article 4.1(b)] (TRADE); VAN DER WAL Bettina (CAB-MALMSTROM)
Subject: Re: Visit of IoD delegation to Brussels

Hello again,
No, CM is not def not available. Sorry.

I seem to have free time in the course of the Monday morning.

No, I will only go to the US early May (with CM).

Yours
Mia

On 9 avr. 2015, at 08:59, [Article 4.1(b)] > wrote:

Dear Maria,

Many thanks. I look forward to hearing from you - hope you and the Commissioner might be able to find some time - as I mentioned I will also be flying out to the US on the Wednesday after our delegation has concluded Tuesday for the stakeholder and SME forums during the next negotiating round - I presume you will be there that week as well.

Best,

[Article 4.1(b)]

From: Maria.ASENIUS@ec.europa.eu
<Maria.ASENIUS@ec.europa.eu>
To: [Article 4.1(b)]
Cc: [Article 4.1(b)] Bettina.VAN-DER-WAL@ec.europa.eu
<Bettina.VAN-DER-WAL@ec.europa.eu>
Sent: Wed Apr 08 18:54:57 2015
Subject: Re: Visit of IoD delegation to Brussels

Dear [Article 4.1(b)],
I find it very unlikely indeed that Csr Malmström could squeeze more into her calendar those dates. But I will double-check.
As for myself, I'd be happy to make an effort, but I find it difficult to get a grip on my calendar as it currently shows all meetings scheduled with an 8 or 9 hour time dealy, as I

happen to be in Peru now. I'll try to figure out when I might be free.

Yours

Mia

On 7 avr. 2015, at 08:36, **[Article 4.1(b)]** > wrote:

Dear Maria (if I may),

Please excuse the direct approach. I was very interested by your contribution on a recent Bruegel debate regarding TTIP.

By way of introduction, I head up Europe and Trade policy for the Institute of Directors, the largest cross-sectoral group for business leaders in the UK (the overwhelming majority of whom are SMEs – please see more information about the IoD further below).

We have been campaigning very hard, and very publicly in support of TTIP – please also see below for some of our interventions in the media. We are also in the midst of finalising a case study report on the potential benefits of TTIP for SMEs. I have been very involved myself, giving a presentation at the stakeholders forum during the last Brussels negotiating round, and recently returned from a trip to Washington to talk to members of Congress and other stakeholder bodies there to get a sense of the mood around TTIP as well. I have also had several meetings with people from DG Trade to discuss our efforts, among them **[Article 4.1(b)]**.

<http://www.cityam.com/1409850384/screaming-silence-free-marketeers-jeopardising-vital-eu-us-trade-deal>

<http://www.ft.com/cms/s/0/6c13e4fe-ad5e-11e4-97c1-00144feab7de.html#axzz3Wd70IBVR>

<http://www.bbc.co.uk/programmes/b04ykk5q>

<http://www.independent.co.uk/voices/comment/dont-believe-the-scaremongering-myths--ttip-is-nothing-to-be-afraid-of-9868416.html>

<http://www.iod.com/influencing/press-office/press-releases/9-in-10-iod-members-back-eu-us-trade-deal>

<http://www.cityam.com/205958/eu-us-free-trade-deal-danger-failing-and-it-s-smes-who-d-lose-out>

Please excuse the short notice, but we are bringing a delegation of IoD members to Brussels to meet with a variety of Commissioners and MEPs to cover a range of issues – we only just received a date from Lord Hill last month for April and it was

sooner than expected so we are planning things accordingly.

It would be great if the Commissioner happened to be in Brussels Monday 20th April or Tuesday the 21st to meet with the delegation to discuss progress on TTIP and on trade defence instrument changes/other FTAs as well, but I know that is the week of the next round of negotiations so if she is not available then would you or another member of the Cabinet (or perhaps people from the EU TTIP team as well in the DG?) have some time to meet with us either of those days that would be great. As it happens, I will be flying out to the States after the delegation's visit to partake in one of the SME forums happening as well.

I am copying this to Denis Redonnet in case he is also free either of those days – I was meant to attend a roundtable which he spoke at in London but was unfortunately in Brussels that day.

Best wishes,

[Article 4.1(b)]
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